

Australia and New Zealand User Conference

12 - 14th September 2018

The Distinction, Christchurch, NZ



Welcome & Introduction

Kenny Little, Regional Director, Asia Pacific





Meet The Alemba Team

Patricia Sellars-Jones - Senior Product Manager

Cameron Foale - Business Development Manager – Australia

Simon Nugent - CEO Alemba

Chris Jones - Senior Consultant

Vaemoa Sasagi - Technical Account Manager – New Zealand

Rochelle McLaughlin - Consultant

Simon Hunter-Ward - Technical Account Manager (Australia + Asia Pacific)

Kenny Little – Regional Lead – Asia Pacific

106.5 Years
Experience
on the
Platform





10 New Releases since VMware handover in mid-2014

Pink Verified for 13 Processes

2018 - One of the Fastest Growing UK ITSM Vendor

Growing Recognition as Service Management Platform

Innovation in User Experience

Innovation in Process Automation





































Oireachtas

























Agenda

8.25	Coffee & registration
8.45	Welcome & introduction
9.00	Product roadmap
9.45	Developing an enterprise shared services model for Victoria University of Wellington
10.30	Morning Break
10.45	ANZCO's journey to user experience
11.30	Innovations show and tell
12.15	Lunch
13.15	Service automation supporting DevOps initiatives and agile IT (Lida)
14.00	Agile IT/DevOps simulation
15.20	Afternoon Break
15.35	Agile IT/DevOps simulation
17.00	Closing remarks/QA
18.00	Evening dinner & entertainment



Product Roadmap

Simon Nugent, Chief Executive Officer

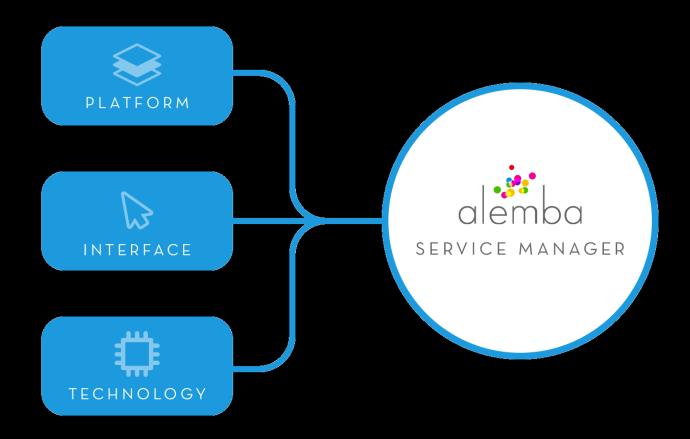


Disclaimer

- This presentation may contain product features that are currently under development
- This overview of new technology represents no commitment from Alemba to deliver these features in any generally available product
- Features are subject to change, and must not be included in contracts, purchase orders, or sales agreements of any kind
- Technical feasibility and market demand will affect final delivery
- Pricing and packaging for any new technologies or features discussed or presented have not been determined
- This information is confidential



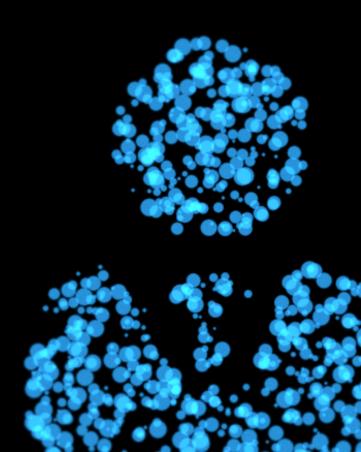
Key Roadmap Themes





Platform

vFire 10 = Alemba Service Manager X



Removal of Active X for Power Users

- Pure HTML interfaces throughout entire product suite
- No software to download locally
- Universal Browser Accessibility



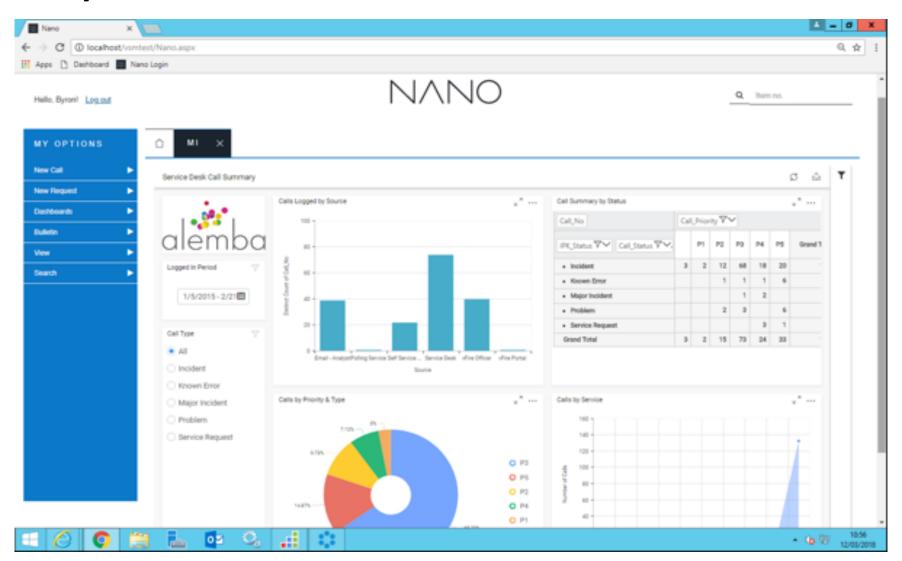


Next Generation Dashboarding

- Syncfusion Dashboarding Engine
- Drill-Down Interactive Dashboards
- Role-Based Access
- Partition Aware
- Dashboard Page Designer
- Views for External BI Tools

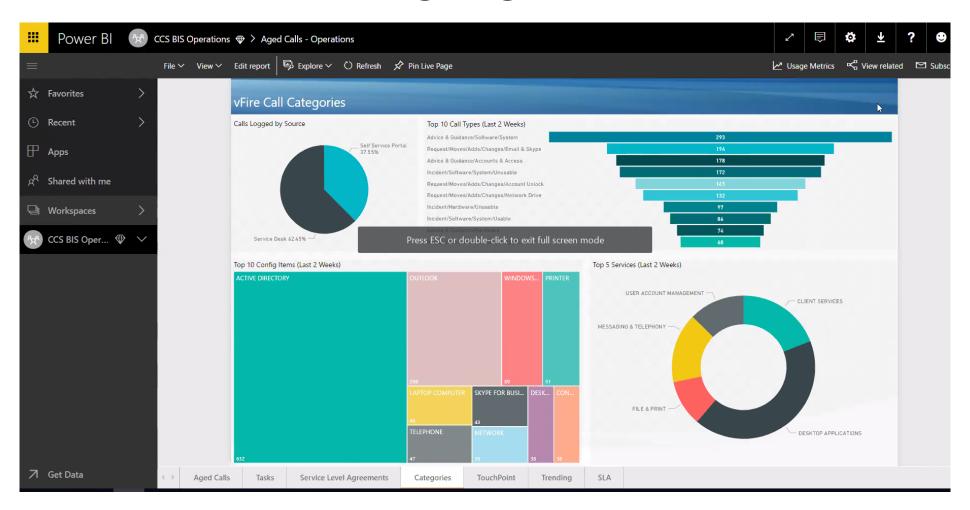


Syncfusion Dashboard in vFire





PowerBI - Leveraging vFire Data Views





Version 11 - Product Architecture

v11 Widgetisation Platform (In Progress)

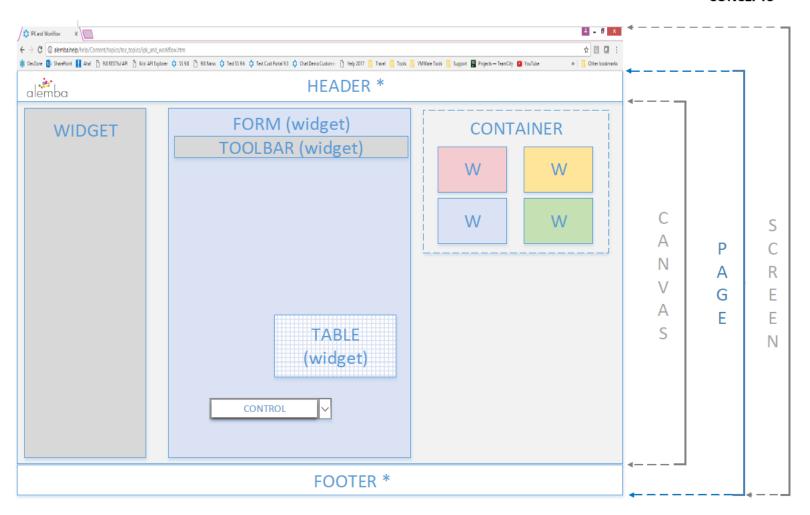
Server API (Complete)

Client API Designer v2



Version 11 - Widgetisation Platform

CONCEPTS



- Designable Portal Home Screen Page
- Designable Portal Pages
- Designable Widgets
- Designable Styles

Version 11 - Widgetisation Platform



- Designable Portal Home Screen Page
- Designable Portal Pages
- Designable Widgets
- Designable Styles

Version 11 – Widgetisation Platform



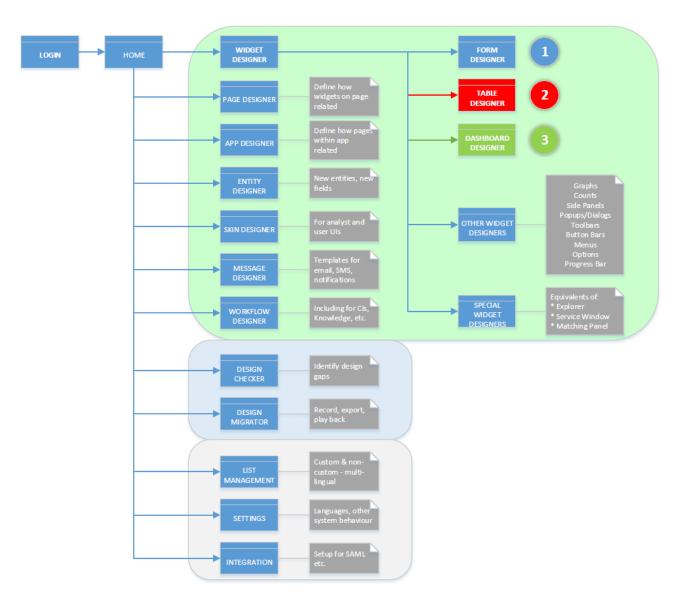


Version 11 – Widgetisation Platform





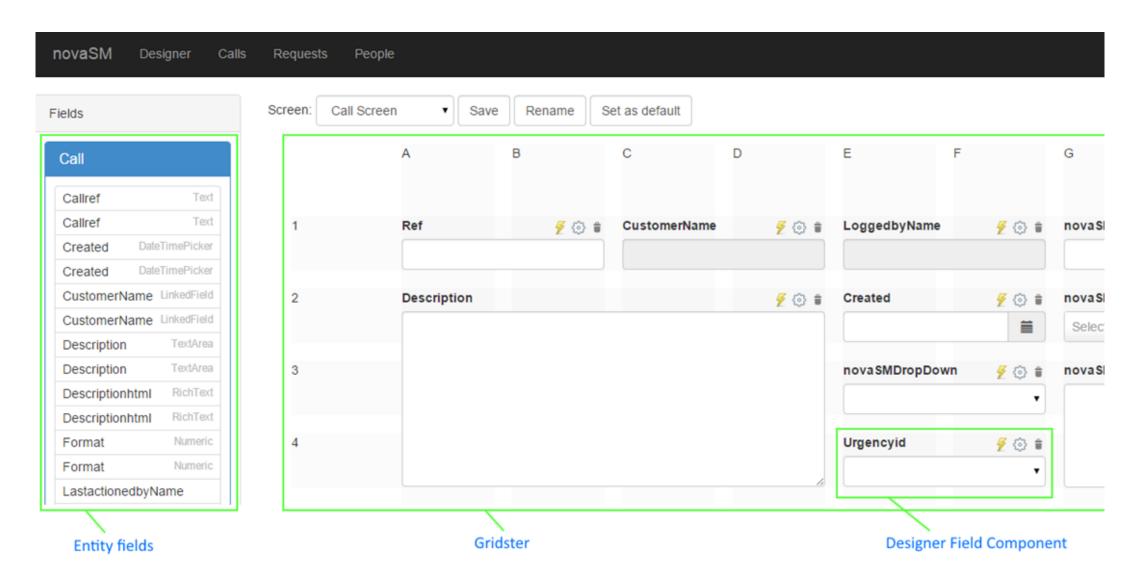
Version 11 - Designer v2



DESIGNER OVERVIEW

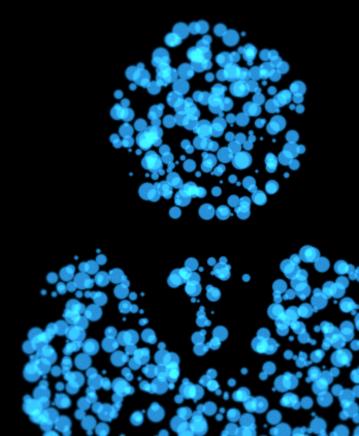


Version 11 - Designer v2



Interface

All HTML5 suite of Interfaces



vFire: Interface to suit your role









PORTAL USER POWER USER

LITE USER

MANAGEMENT

vFire: Interface to suit your role









PORTAL USER

HTML 5

POWER USER

LITE USER

MANAGEMENT

Moving to HTML 5

HTML 5

HTML 5

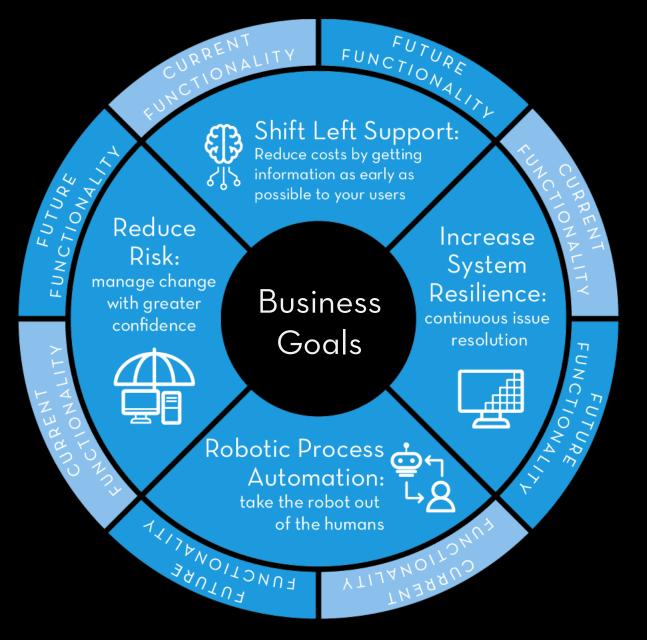
Lite/Business User Interface

 Continued Development of Nano (Lite User) interface for Occasional Users and Non-IT Teams (HR, Finance, Procurement, Applications)

 Support growth of Enterprise Service Management

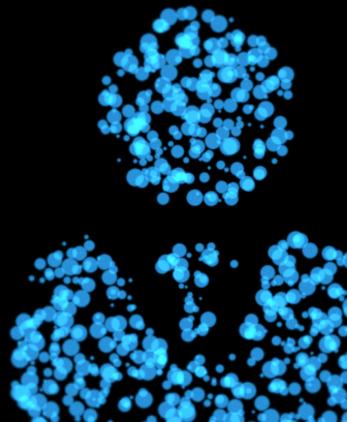


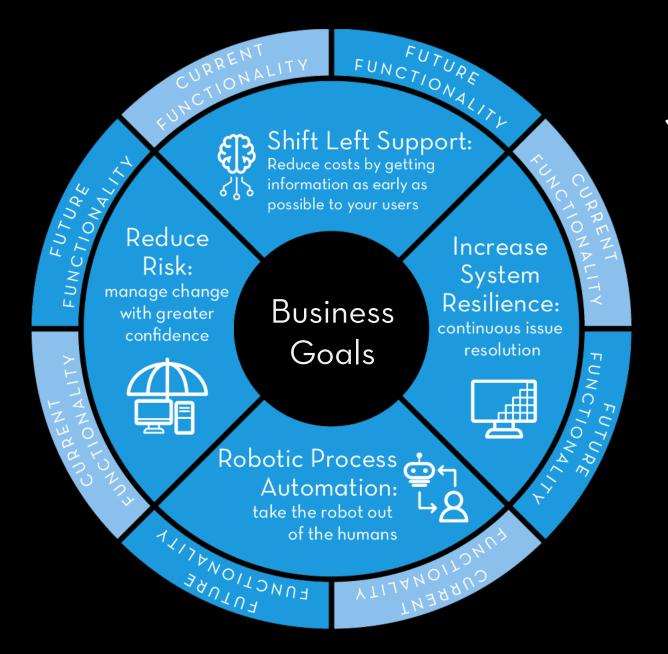




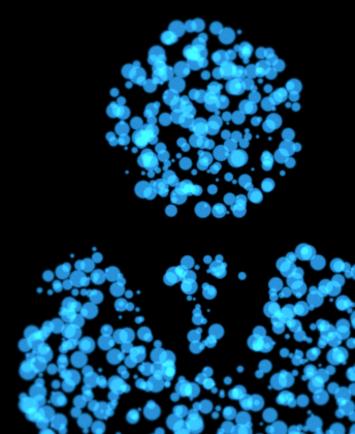
Technology

Al Machine Learning and Analytics

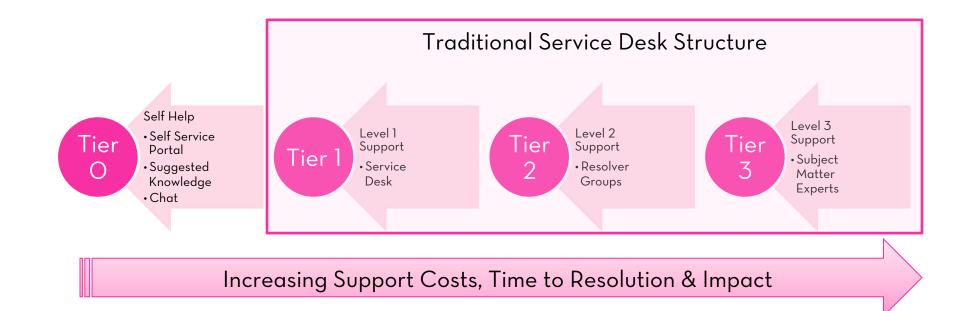




Shift Left Support

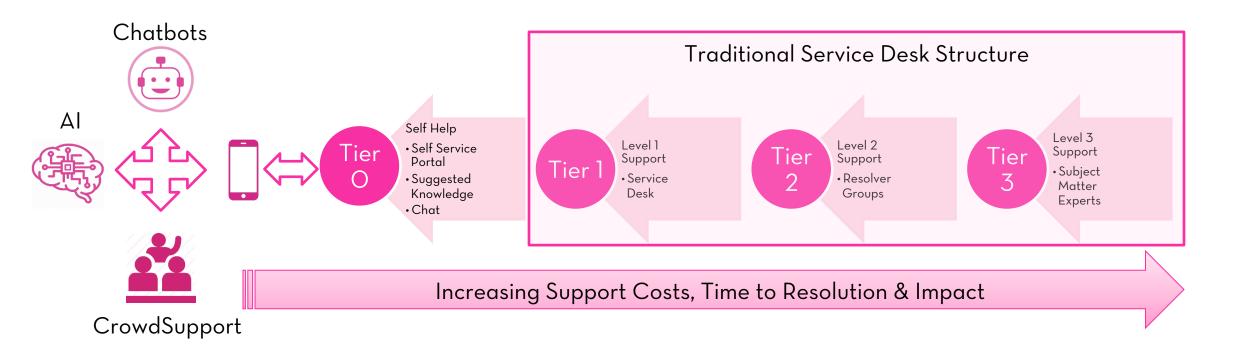


vFire Current: Shift Left Support





vFire Future: Shift Left Support





vFire Future: Chat Enhancements

- Analysis can perform multiple user chats
- Analyst to Analyst chat



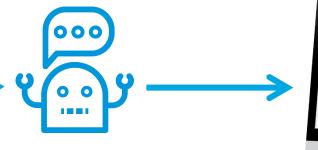


vFire Future: Chatbots

Listen

Integrated chat functionality, where the user thinks they are talking to a human





Take Action

Use natural Language Understanding to extract call details, suggest knowledge fixes and log calls at correct priority for the appropriate teams.





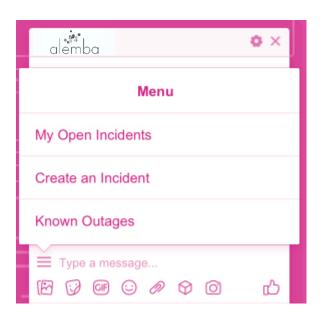
vFire FUTURE: Chatbots in vFire

- Selection of best of breed chat-bot provider for Native capability within vFire
- Framework Integration to "industry standard" service chatbot providers: Azure, AWS and Google
- Chatbot Integration to automatically QUERY and return rich data within Knowledge Bank, service actions, request and incident records.

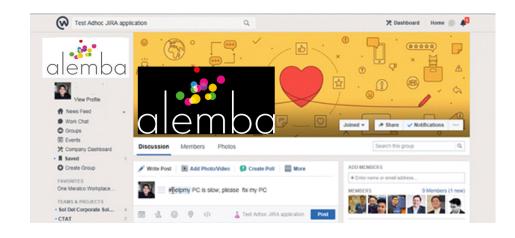


vFire FUTURE: Social Media Integration/ Reputation Management

Smart Chat

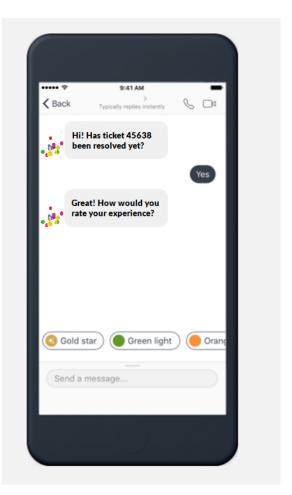


Interact with Service Desk @ITHelp, @ServiceDesk

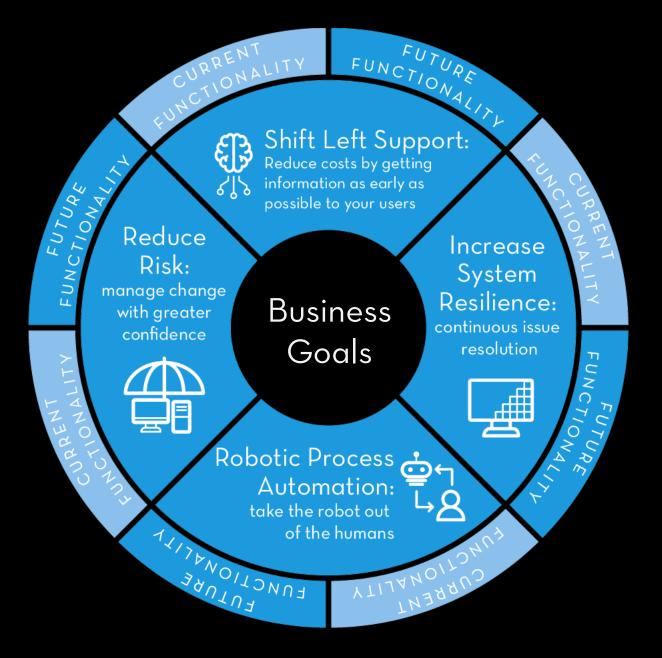


All interactions audited within vFire

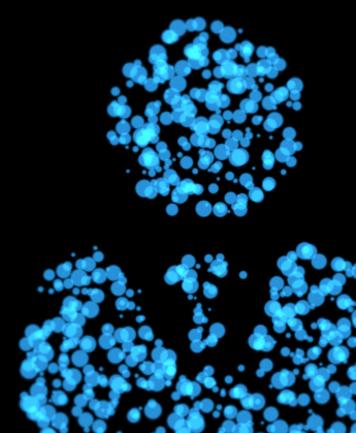
Resolve and feedback







Increase System Resilience



vFire Current: Increase Systems Resilience

- Prescriptive Event Management and Proactive Problem Management. Gives a one-way channel from target systems back to vFire (hub) which can then raise alerts and messages.
- Advanced no-code rule builder can automatically raise and route tickets, change IPK status and create war rooms.
- Sophisticated integration platform with a growing list of out-ofthe-box connectors.

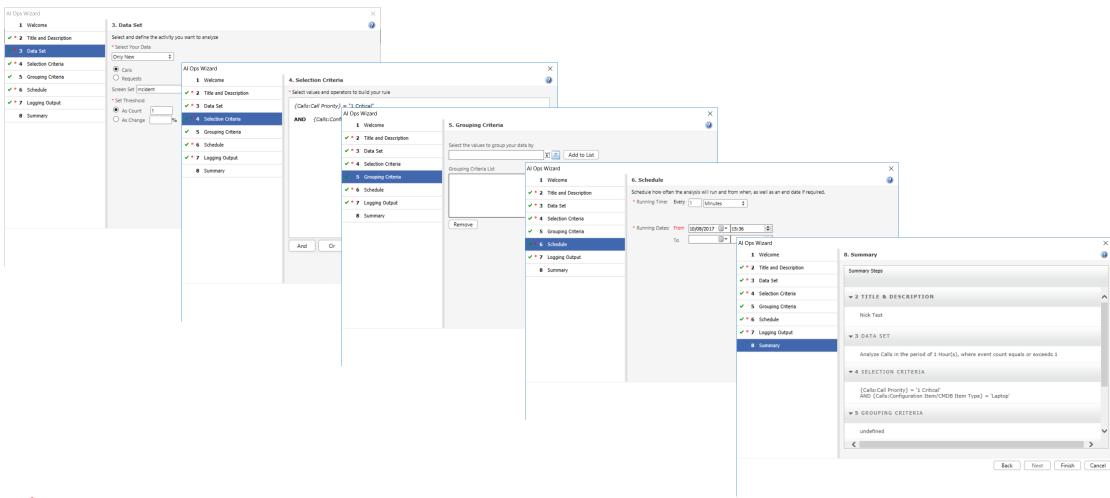


vFire Current: Wizard Based Interface





vFire Current: Setup Data Analysis Parameters

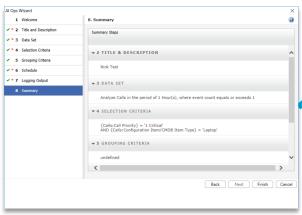


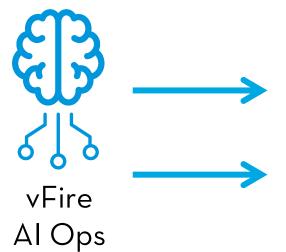


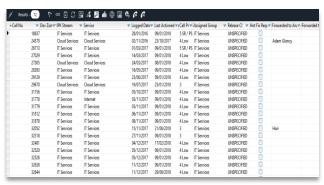
vFire Current: Prescriptive and Proactive



Monitor External Integrations







Automatically Raise Jobs/ Workflows for Analysts/Team



Understand Data

vFire Future: Increase Systems Resilience

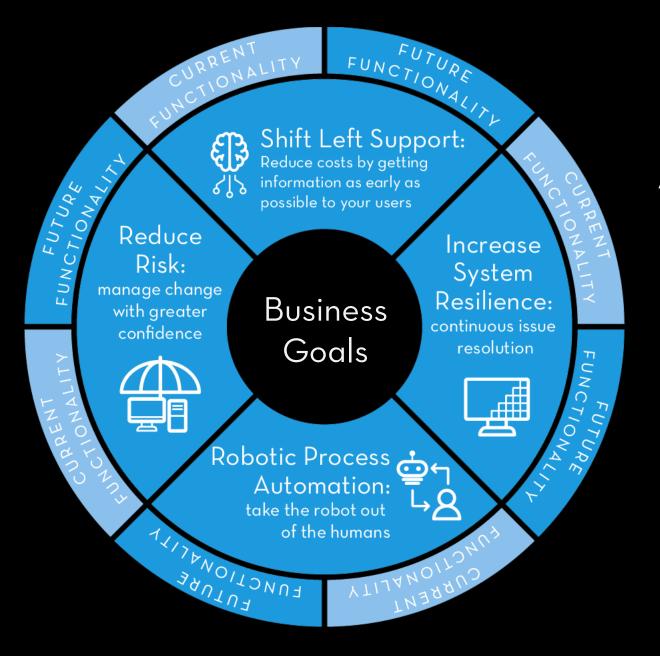
- Create rich feedback loops and two-way communication between vFire and target systems
- Directed analytics. Navigate available "big data" from AWS, Azure and Google Machine Learning to find root causes quickly, to catch outages before they happen and to learn from past events to ensure no repeats
- Create vROM profile for "normally functioning" vFire system.
 The vFire could log incidents against itself when it deviates from normal functioning



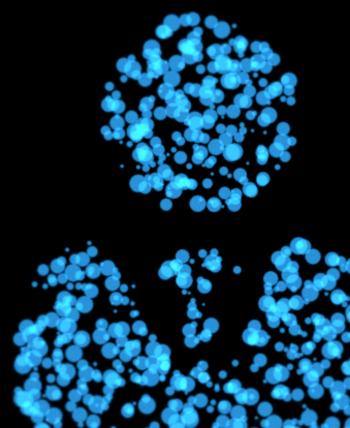
vFire Future: Increase Systems Resilience

- Enhance AI Ops module
 - More connectors
 - More sophisticated event hierarchy and processing: external event-> vFire event -> Incident/Workflow



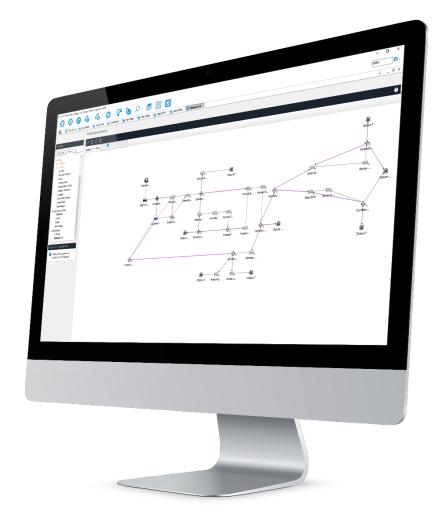


Robotic Process Automation



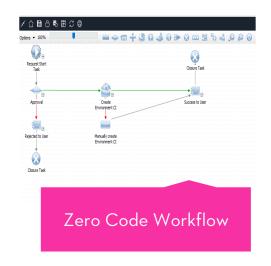
vFire Current: Robotic Process Automation

- No-code workflow
- No-code form design
- No-code field addition and database extension
- Workflows manage both humans and systems





vFire Current: Robotic Process Automation







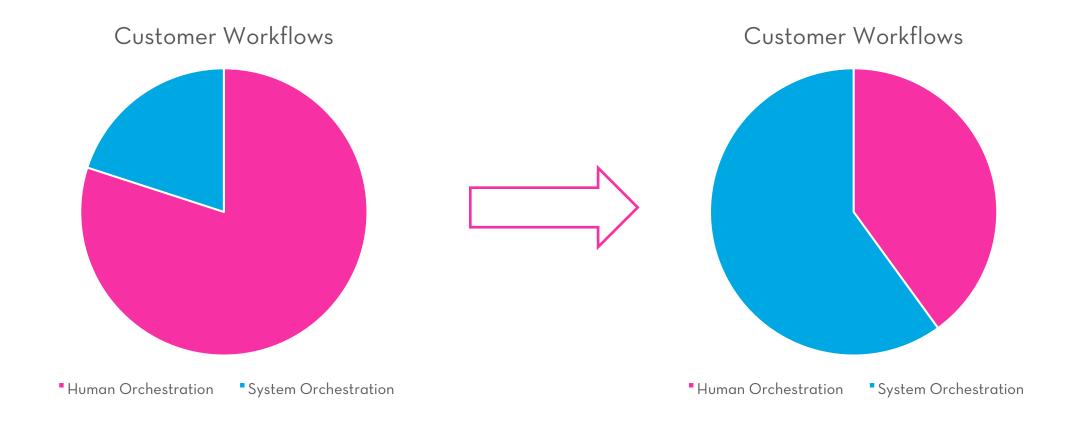




Workflows manage both humans and systems



Robotic Process Automation

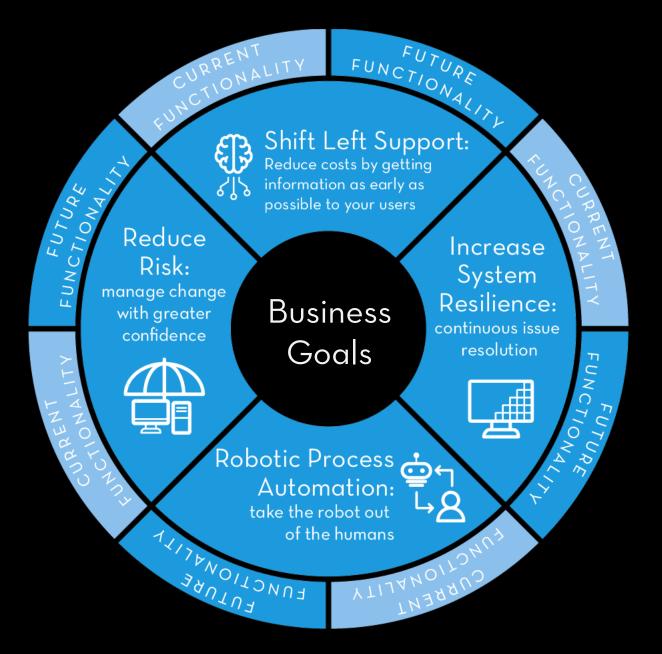




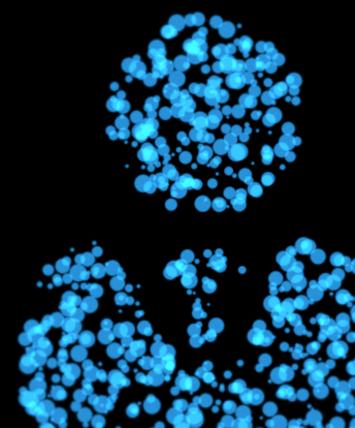
vFire Future: Robotic Process Automation

- No-code advanced arithmetic logic between form fields
- New customer update task
- Ability to map to field values within conditional branching action logic
- Workflow Enhancement Stream within Engineering (and a Workflow Enhancement Requirement Group to drive this)
- Machine learning to proactively suggest how workflows can be improved (remove redundant branches), what workflows are commonly used, what workflows can be retired





Reduce Risk



vFire Current: Reduce Risk

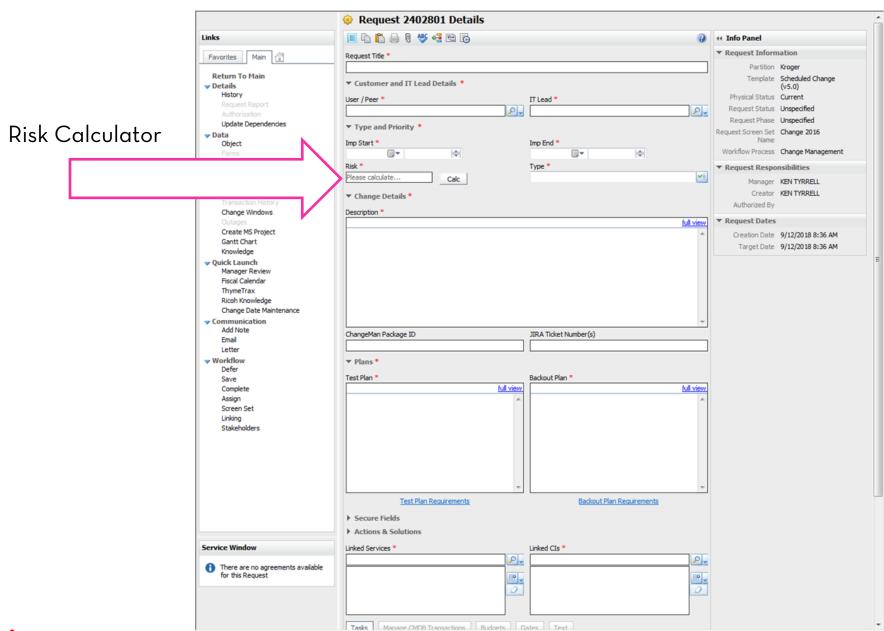
- Change Windows, Change Freezes and Availability Measurements exist out-of-the-box
- Manual Risk Profile and Change Category can be set
- Linkage between Changes, Outages and Incidents supported out-of-the-box
- Dynamic routing of workflows based on risk and other factors
- Dynamic CAB/approvals/vote weighting



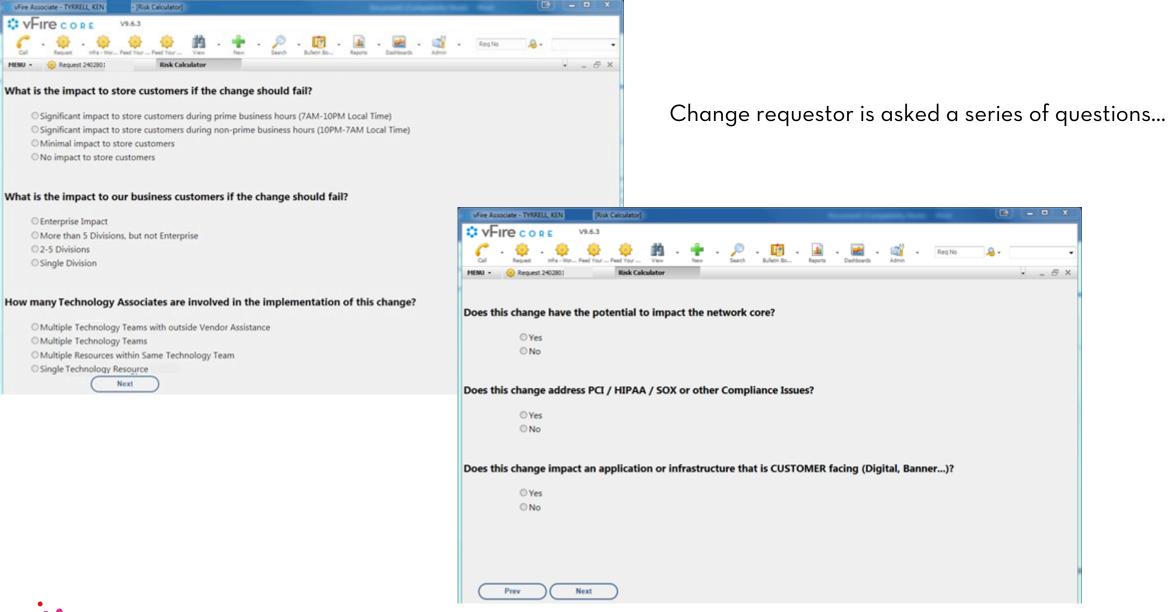
vFire Future: Reduce Risk

- Advanced no-code rules for risk setting ("Risk Calculator"). The following screenshots show a custom version of this in use by a US customer. The goal is to productise something like this.
- Dynamic view of changes based on historical information, analysed by the system itself at runtime
 - How successful have previous changes for this group been.
 - How many incidents and problems have resulted from change.
 - How successful have previous changes of this type been.
 - Clash Analysis



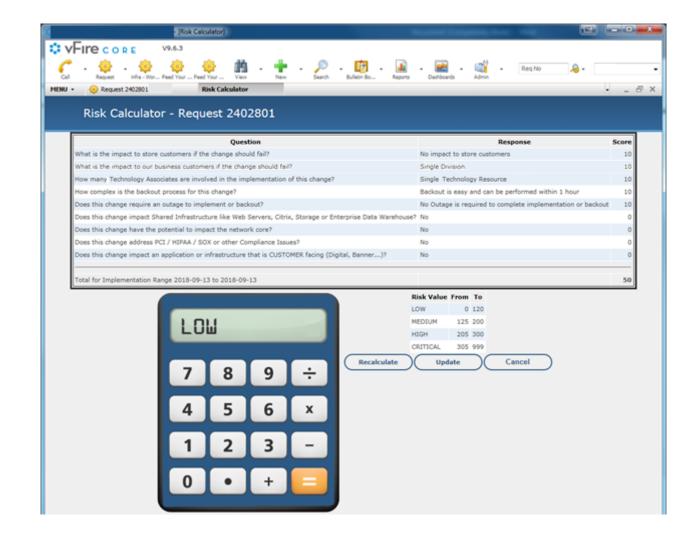








...which, along with other elements of the request – e.g. the suggested implementation dates, give a weighted risk assessment.





vFire/Alemba Service Manager Roadmap Summary

vFire 9.12 ASM X **ASM 10.1 ASM 10.2** vFire 9.11 Project Management v1 New HTML 5 Structure Collaboration / Syncfusion Dashboard Nano Styling Updates and Skype for Business CrowdSupport **Email Attachment** Engine Change Management Risk **Syncfusion Reporting Azure & AWS Connectors Improvements** Native Chatbot / Chatbot Analysis. Chat Manager Resource Scheduler v2 Integration **VRO7.3** Chat Functionality Update ML/AI Integration Q2 2020 Q4 2019 Q2 2019 Q3 2018 Q4 2018

vFire/Alemba Service Manager Roadmap Summary **ASM 10.3 ASM 10.4 ASM 10.5 ASM XI** ML/AI Enhancements Chat v2 Upgrade Manager **API Driven Platform** Multi-Language v1 Completed Widgetization Platform V1 Multi-Language v2 Q4 2021 Q3 2021 Q4 2020 Q2 2021

Project Management

MS Project connector

 Project type is a wrapper for a collection of tasks

Time recording

- Assignable trackable checklists for action plans, e.g.
 - Rollout (implementation)
 - Rollback (backout, recovery)
 - Communication
 - Decommissioning
 - Major Incident



Multi-Language

 Ability to view interfaces in localised format.



Joanne



 On-the-fly machine translation of user input data



Jean-Paul





Developing an Enterprise Shared Services Model for VUW

Peter Borich, Victoria University of Wellington



Developing an Enterprise Shared Service Model for VUW

Peter Borich
Associate Director – ITS
Victoria University of Wellington



About Victoria

- Founded in 1897
- 10 Faculties and 27 Schools
- Ranked 221 in the world
- Top research university in NZ
- 22,000 Students
- 2,200 Staff FTEs
- 5,000 active staff accounts (fulltime, part-time, casual, tutors, researchers etc)





About Universities

Decentralised

Academic freedom

Complex

Fiefdom based

Conservative

"Self service"

Many opinions

Slow to change

No Singular Culture



Service Delivery Challenges

The Organisation:

- Silo based
- Replication of functions
- Function over customer
- Lack of service standards
- Limited service metrics
- Duplication of costs

The Customer:

- Who do I contact
- What channel/system do I use
- I don't work standard hours
- Why am I filling in paper forms
- Why do I have to keep repeating myself



Service Delivery Challenges

For Staff Support:

- 2 service desks
- 3 support systems
- 8 support phone lines
- 22 support email boxes
- Multiple paper request forms
- Across team service the customer coordinates





The Catalyst For Change

Over the last ten years ITS had:

- Mature Service Desk
- Implemented TSM
- Brouge KC to NZ
- Implemed a service portal
- Create w kflows and forms
- Reduced call to the Service Desk
- Increased staff satisfaction



One day the COO went to move office



COO's Blog

"One example I came across recently regarded the number of jobs you have to lodge to move a staff desk from A to B. Evidently you have to lodge 5 jobs to shift a desk with PC and phone on it to a different location. Why?? Surely, we can make it simpler than that for our internal customers and not get bogged down in the 100 reasons why it needs 5 jobs? I'd welcome all feedback and views. Even better, I'd welcome a solution that says all you have to do is enter the from/to location into a single online form with a few tick boxes. You would be assured of my full support to help make it happen."

The COO Wanted Change

- The task was assigned to the new Strategic Projects Office
- They went knocking on doors.
- Someone pointed her in our direction

This was our "IN"

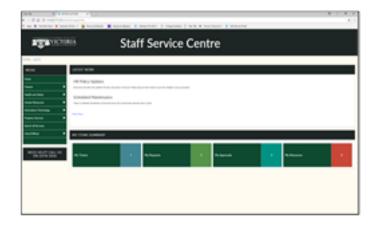




Project Proposal

To provide a streamlined, cost-efficient, easily accessible onestop-shop to services delivered from a staff portal and supported by an appropriately trained staff









Underpinning Principles

Customer driven design

Optimised processes

Self service first

Caretaker for the customer

Remove non-value added activities

People transformed

Continuous improvement based on metrics

Clear service ownership



Project Objectives

- 1. Deliver a consistent customer experience which is valued by customers
- 2. Create a Staff Service Centre Portal that is personalised and driven by workflows, automation and a knowledge base
- 3. Expand the capabilities of the ITS service desk into a Staff Service Centre that is able to support all COO services
- 4. Capture service metrics which can drive a continuous service improvement programme



Project Scope/ Constraints

- Limited to COO Group services
- Complement the Intranet for a consistent user experience.
- Use existing ITS tool-set (VFire)
- Service Centre developed from ITS service desk and existing good practice
- Implemented with existing ITS budget and resources





Engaging With Stakeholders

- We had our signed project
 PID
- We had done our stakeholders analysis matrix
- We had completed a communications plan

It was time to tell them the good news

High Stakeholder Analysis

 Keep Satisfied Communications & Marketing Finance Manager (Operations) AD Property 	 Manage Closely Customer Reference Group ITS Service Desk COO Service Delivery teams Property and Finance service teams
 Monitor SLT Vice-Provost (Academic & Research) 	 Keep informed Chief Operating Officer COO Directors Academic groups/ Heads of Schools/ CSU Directors VUW staff

Low Interest High



The Stakeholders Weren't Impressed

"I'm not going to champion something I don't believe in"

"We're happy with our piles of printed forms"

"Everyone knows how to get help from Finance"

"Do people really want a single place to go for help"





What Was The Problem

- They didn't understand the concept
- They don't know what service management is
- The Directors might agree, but?
- The service teams felt threatened
- People aren't interested in self service
- Resisting/ignoring change is acceptable



Time for a Rethink

We needed to understand/ define the "User Experience"

Express it in a way they could understand – "User Stories"

Demonstrate the concept – "**Demo Portal**"

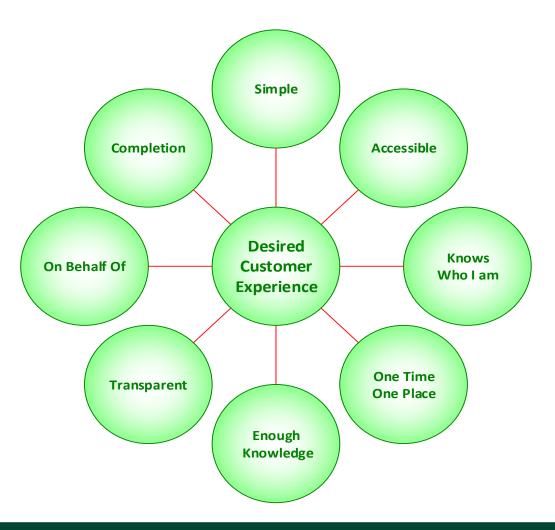
Get their active input "Co-creation"

We had to become Agile





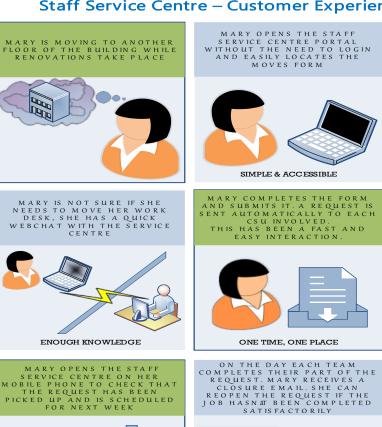
Defining the Customer Experience



User Stories

Staff Service Centre – Customer Experience "Moving Office"

COMPLETION



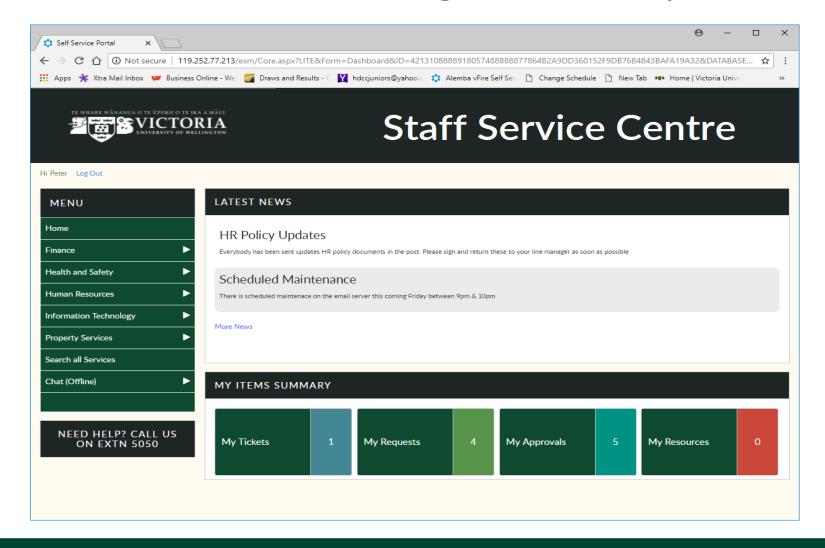






ACCESSIBLE/TRANSPARENT

Demonstrating the Concept





Becoming Agile





The Stakeholders Have Responded

- They "get" the concept
- Understand the potential benefits
- Provided their input, ideas and criticisms
- Asked for changes
- Told their work colleagues about "Peters Portal"
- They want it now

They have become vocal advocates



The Stakeholders Responded

Portal location	Feedback	Importance	Comments
Approval review list	Add 'user' to the fields	High importance	Is within toolset capabilities
Approval review list	Add 'date' to the fields	High importance	Is within toolset capabilities
Approval review list	Add ability to search past approvals	Medium importance	Ability already exists, but search
Approval screens	Add edit/approve button to all approvals, rather than 'approve' - especially Fi	Medium importance	Is within toolset capabilities
Call review screens	Call status imagery is not obvious - did not know that coloured option was the	Medium importance	Is within toolset capabilities
Call review screens	Would be good to be able to actually action/close a call (not just add a note)	Medium importance	Customisation required
Call review screens/home	Highlight calls that are awaiting client response - make it really obvious	Medium importance	Customisation required
Call submission screens	When logging a call, display users devices	High importance	Is likely within toolset capabiliti
Call submission screens	When logging on behalf of another user, make that users devices appear	Medium importance	Is likely within toolset capabiliti
Call submission screens	Replace 'on behalf of' drop down with checkbox on call screens	Medium importance	Is within toolset capabilities
Call/request submission se	Customers want to have a say over the urgency of calls and requests	NA	SLAs to be determined with CSL
CI review screen	Would like to be able to update devices/CMDB items through the portal	Medium importance	Is within toolset capabilities but
CI review screen	Log a Call' from CI item should go directly to IT log a call form	High importance	Customisation required
CI review screen	Can we include license information against CI items?	Low importance	Further work/discussion require
Cost centres	Link cost centres and Managers etc to ensure appropriate authoriser	Medium importance	Further work/discussion require
Home screen	Can we update the fonts? 90s look and feel	Low importance	Could consider customisation to
Home screen	Admins/Managers to have access to all department/cost centre assets	Medium importance	Is within toolset capabilities. Wi
Home screen	Add a search bar on home page that allows you to search request forms	High importance	Customisation required
Home screen	Have search bar also index knowledge base (prioritise requests)	NA	Won't index knowledge but will
Home screen	Combine calls and requests	High importance	Customisation required
Home screen	Combine calls, requests AND approvals - but include ability to filter them	NA	Will leave approvals separate as
Home screen	The Victoria green is not friendly for colour blind users	NA	Green will remain so that we are
Home screen	Get UI input on look and feel	Medium importance	Consulting with people knowled
Home screen	Requests should be called 'services'. It is the 'Service' Centre	High importance	Decided on 'service requests'.
Home screen	Menu should be in alphabetical order?	High importance	Will separate out 'Contact Us' w
Staff intranet	Direct links from intranet	High importance	Will need to be done on intrane
Home screen My Options	Need to have a 'catch-all' call type - not everybody knows what to log under	NA	Discussed and decided not to pr
KCS entries	KCS articles should include videos and images	NA	Won't do across the board, but
KCS entries	Remove use of 'KCS' - jargon, not user friendly	High importance	Is within toolset capabilities
KCS search	When logging a call, have an indicator that the KCS search is running	Medium importance	Customisation required
Request submission scree	Add the ability to request person B have same access as person A	Medium importance	Further work/discussion require
Service catalog	Change wording 'service catalog' to be 'service requests'	High importance	Customisation required
Service catalog	Service bundles for 'new users', 'admin staff' etc	Medium importance.	Not sure if we have bypassed th
Staff intranet	Links to SSC portal should be easy to find - prominence on the intranet home	High importance	Will need to be done on intrane
Within technology item -	Button should go directly to IT Log a call screen - not log a call menu	High importance	Customisation required
Home screen	Can we also include HR?	NA	Phase 1 is COO only.
Home screen My Options	Menu can be tricky to navigate if you don't know who looks after what	NA	Presented to approx 100 people
Home screen	Services should be visible and accesssible from direct links on home screen	High importance	Customisation completed.
Home screen	Self' Service Centre has negative connotations. Remove the word 'self'	High importance	Renamed to Staff Service Centre

The Stakeholders Responded

"This will replace all my bookmarks"

"When will it be available, can I start using it now"

"Will HR be included"

"I get it now – this is really exciting"



Lessons Learnt - Stakeholder Engagement

- They don't understand/ care about the principles of ITSM:
 - Service lifecycles
 - Structured processes
 - Service levels
 - Tiered support
- Seeing is understanding
- Their opinion matters

Fundamentally Its about change



Lessons Learnt – Existing ITSM Practices

- Clean up all the data
- Get real about the CMDB
- Adapt and redo KCS for Enterprise Service Management
- Restructure all existing ITS forms
- Proper lifecycle management of VFire



Lessons Learnt – User Experience

- The "User Experience" is king:
- 95% of stakeholder feedback
- Requires a different way of thinking
- Need to take a step back see through your customers eyes
- Requires a different skill set
- "Out of the box" doesn't always cut it





Current Challenges

- Scope containment
- Sponsors expectations
- Service desk change
- Volume of work
- Workload shifts to the service centre
- Getting academics to use it
- Managing customisations treading a fine line



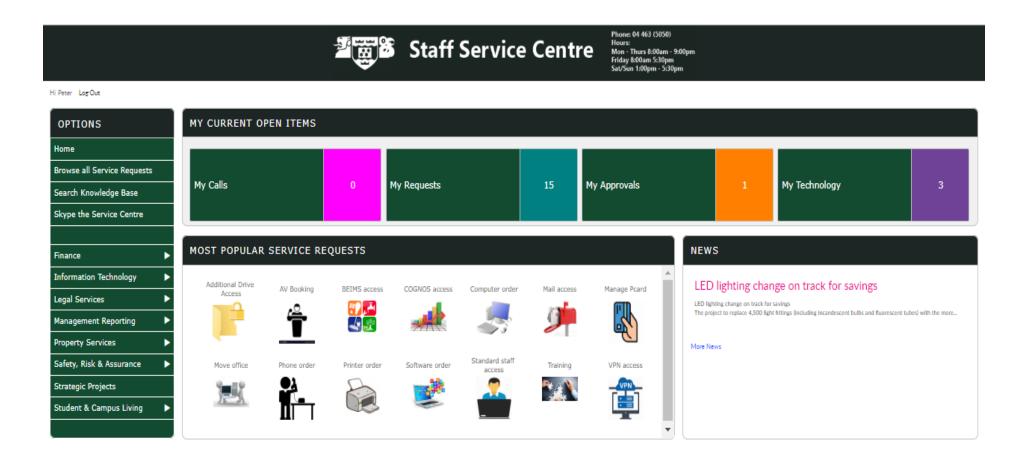


What's Next

- Finalising the Portal design
 - Customisation requests with Alemba
- Working with service teams to review processes and build forms etc
- Another round of stakeholder engagement:
 - Presenting at Faculty Boards
- Planning to go-live in December



The Current Design



Thank You

Any Questions



Innovations Show & Tell

Alemba, Partners and Clients



Innovations Show and Tell Agenda

- 1. Chatbots Simon Nugent
- 2. Lida Portal 2.O David McKinney, Lida
- 3. Maturing Knowledge, CSI, and Project Transition
 - Pete Simmons, Newcrest
- 4. Contract Automation Chris Jones
- 5. SQL Text Search Simon Nugent
- 6. Customer Survey Simon Hunter Ward
- 7. AWS and Azure Adaptors Kenny Little



- Part of our chat strategy
 - Load knowledge through spreadsheets
 - Leverage existing FAQs
 - Leverage existing Scripting
- Being designed as a two-layer framework:
 - The vFire UI + standard API calls
 - The Chatbot/Al source being called
- Innovation Lab prototype is using Uberbot
- UI still under construction



how can i turn on ipk statuses

1. Select the Menu button, then Admin, and then select System Administration. The System Administration window is displayed, with a menu of options available. In the Explorer pane, locate the IPK Management group.

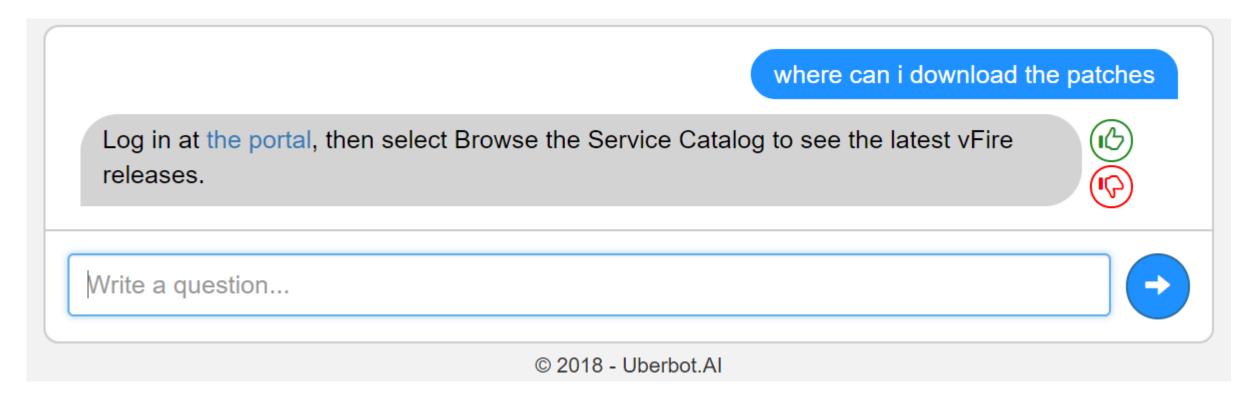




- 2. Select IPK Settings to open the window.
- 3. Select the checkbox for Enable IPK Statuses and Streams.
- **4.** Save the changes. Provide the Change Reasons if prompted to do so.

Write a question...







where do i change the title

1. Select the Menu button, then Admin, and then select System Administration. The System Administration window is displayed, with a menu of options available. In the Explorer pane, locate the IPK Management group.

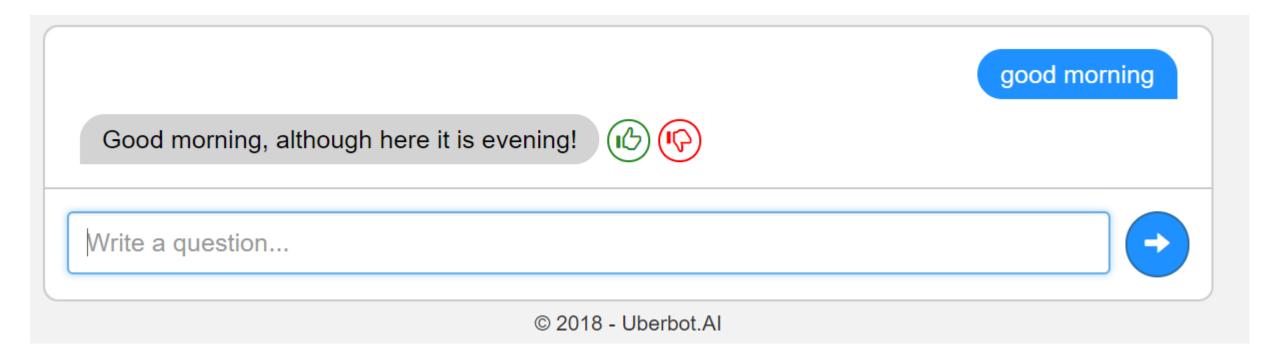




- 2. Select Call Status Titles to open the window.
- 3. Select the status you want to update and make the necessary changes.
- **4.** Save the changes. Provide the Change Reasons if prompted to do so.

Write a question...





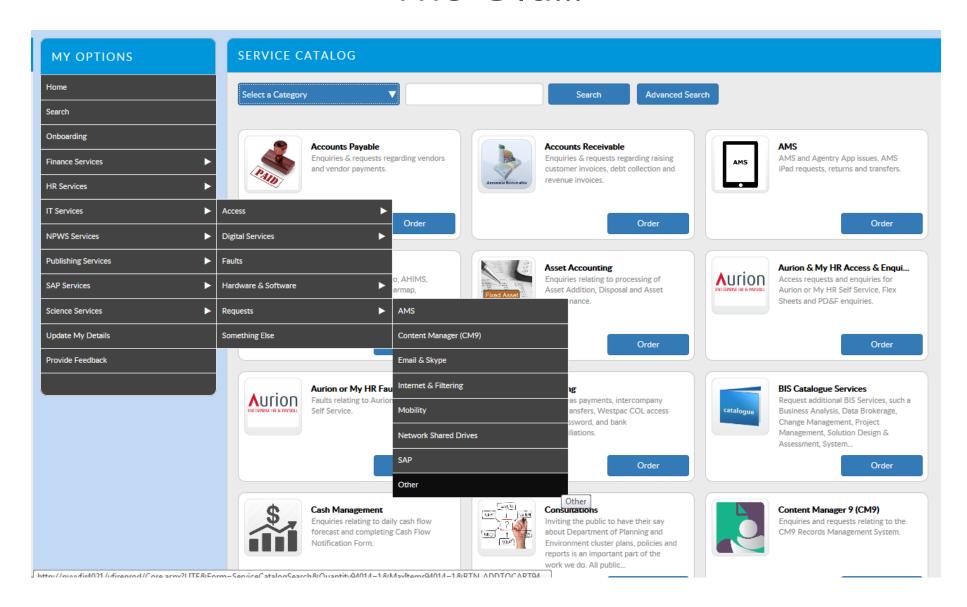


Show and Tell #2 Portal 2.0 (Lida-Style)

- Big government department using the vFire Self-Service Portal for Enterprise Service Management IT, HR, Finance, Digital Publishing etc
- Lots of items in the Service Catalogue...
- ...but users couldn't find anything!

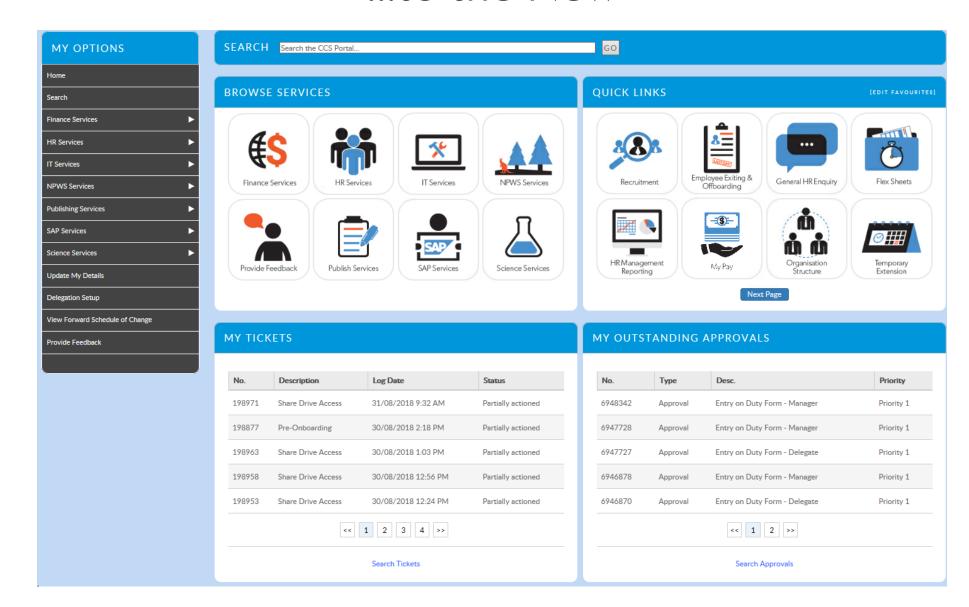


The Old...





...to the New



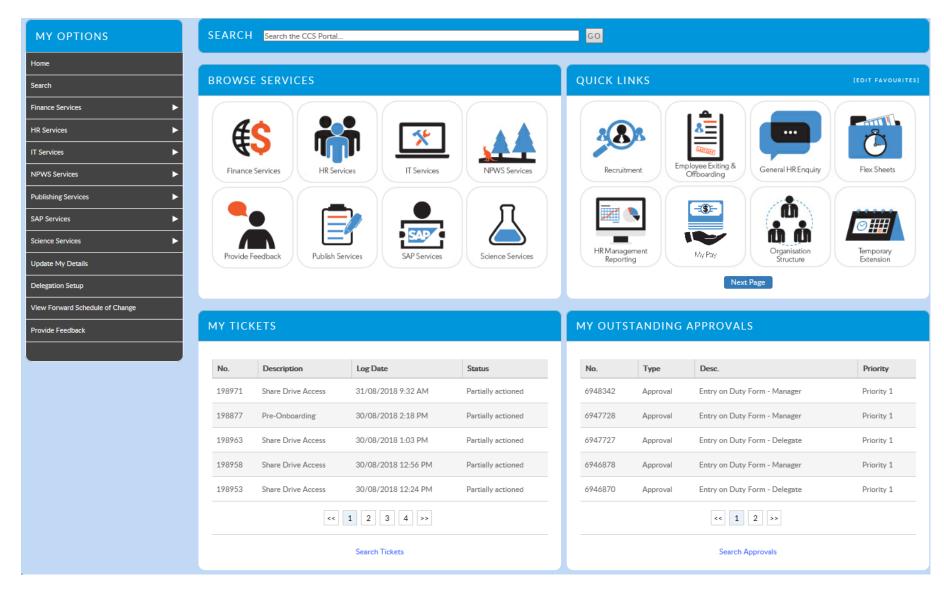


A new Search bar gives predictive results as it searches through the Knowledge Bank and all Service Actions – and more

GO

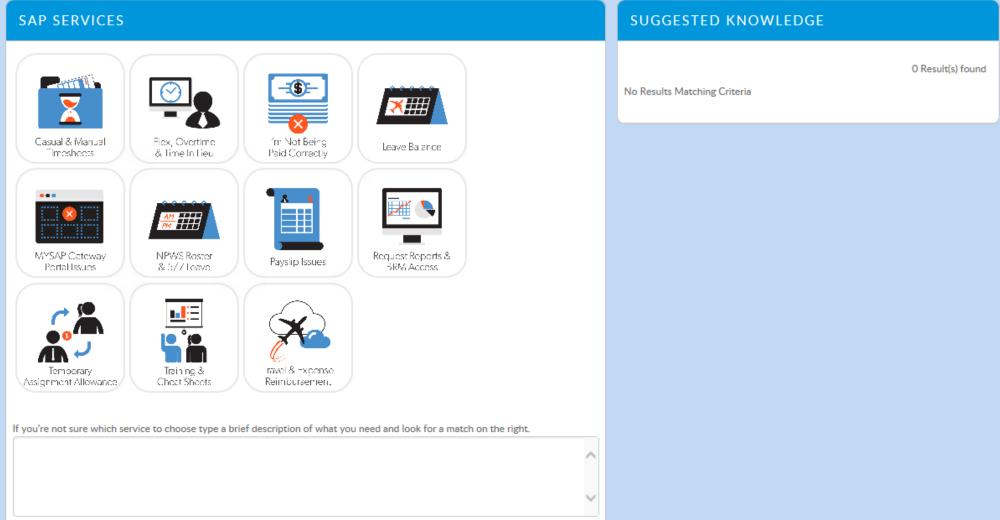


Browse Services takes you to a "Landing Page" for each BU



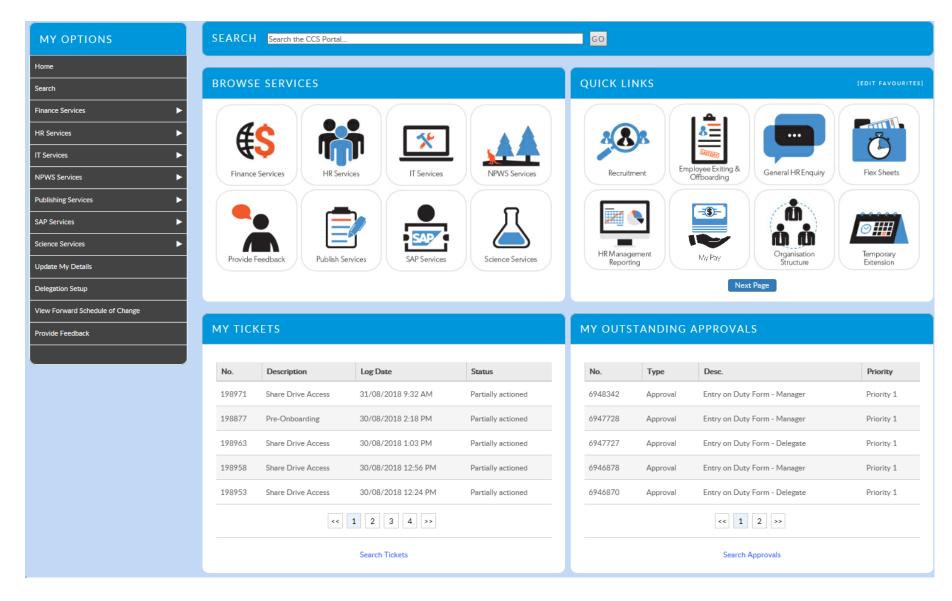


Browse Services takes you to a "Landing Page" for each BU



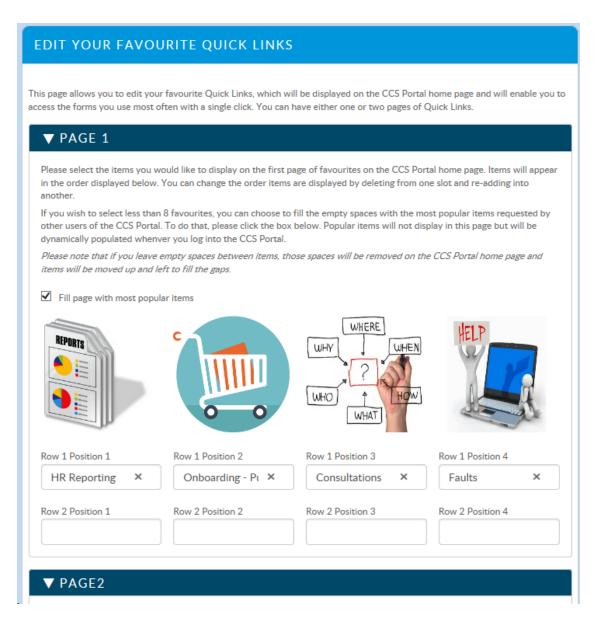


Quick Links lets users save links to their most-used items





Quick Links lets users save links to their most-used items





Show and Tell #3 Maturing Knowledge, CSI, and Project Transition

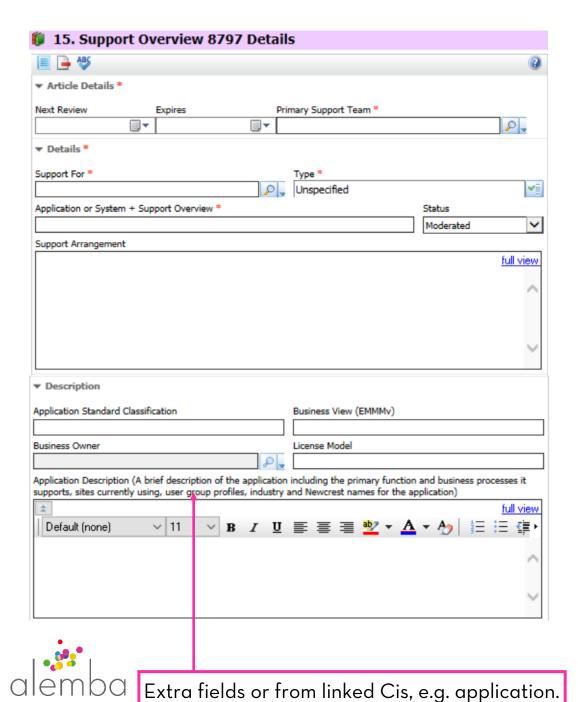
- Get occasional users out of the vFire and out of spreadsheets
- Using Alemba Self Service Portal Forms to front-end CMDB updates
- Aligning with Microsoft BI and productivity tools
 - 1. Knowledge management
 - 2. Continual service improvement
 - 3. Project and change transition

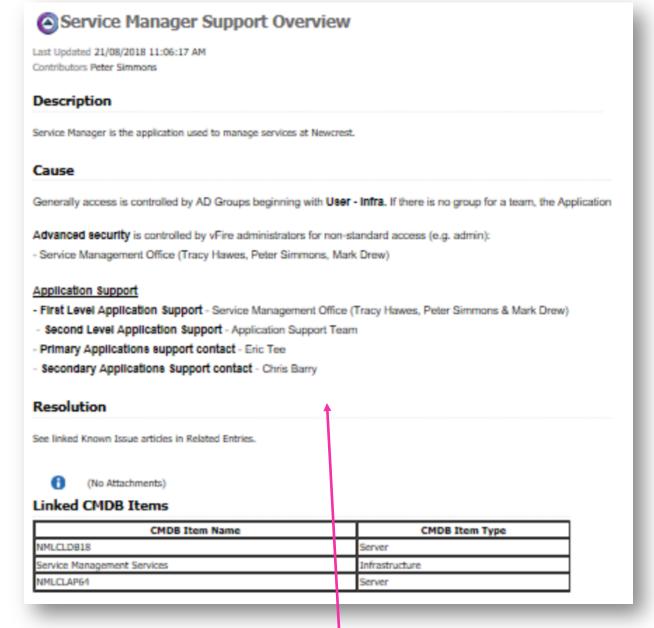


1. Knowledge management

- ☑ Standard support KB template published
- ☑ Knowledgebase integrated with Watson
- ☐ Web form for easy contract/supplier changes
- ☐ Dashboard to track knowledge completeness
- ☐ Outage notifications automated using CMDB

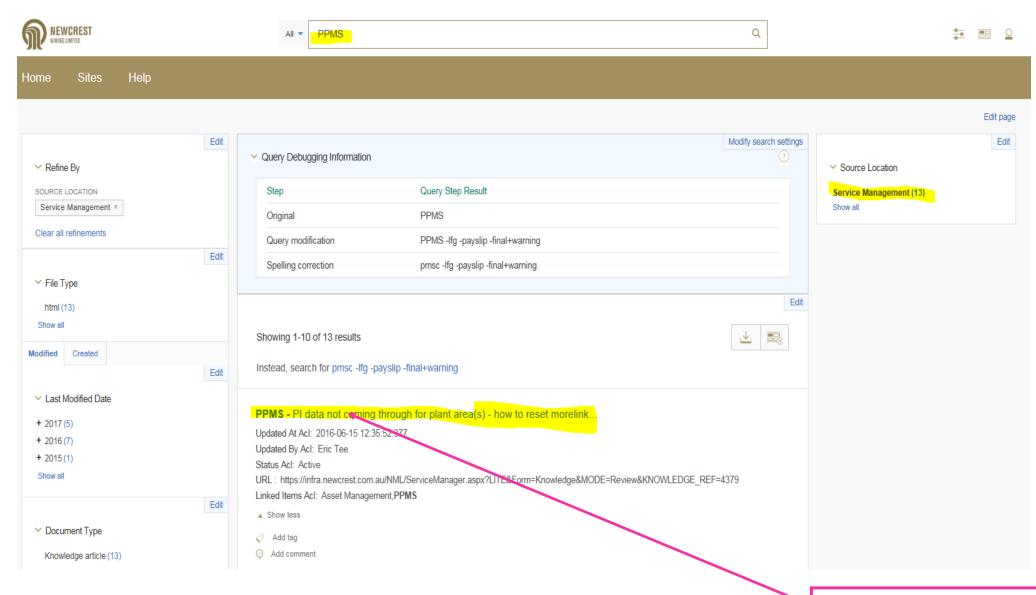






Improvement logged: have the fields show when viewing, not just editing

vFire articles from IBM Watson Search





URL linked to web version of KB article

2. Continual service improvement

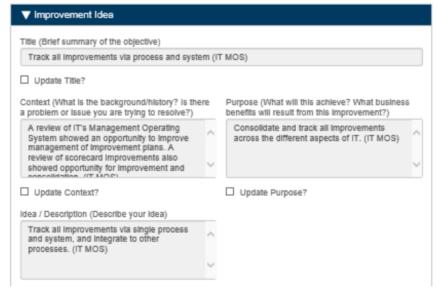
- ☑ Dashboard to track improvement plans
- ☑ Web form to track all improvements
- ☐ Web form for metric reporting
- ☐ Datasets published for all to use (e.g. PowerBI)
- ☐ Fully automated metric updates and report (stretch)



IMPROVEMENT REGISTER

Ref	Improvement	Application	Business Sponsor	Owner	птт	Outcome-Before	Outcome-After	Status	Overall Status	HoursSaved (annual)		Target Completion
1MP: 0123747	Track all improvements via process and system (IT MOS)	Service Management Services	Emma Bartl eet	Peter Si mmons	Emma Bartleet	Areview of IT's Management Operating System showed an opportunity to improve management of improvement plans. A review of score card improvements also showed opportunity for improvement and consolidation. (IT MOS)	Consolidate and trackall improvements across the different aspects of IT. (IT MOS)	In Progress	Green	96	-	30-Sep-18

URL is constructed to pass data through to vFire Self Service Portal to pre-fill the form.





Passing parameters through the URL is great to pre-fill fields, however is limited by browser address length.

Improvement logged: allow empty fields to be pre-filled by a CI, or allow CI fields to have read/write function.



3. Project and change transition

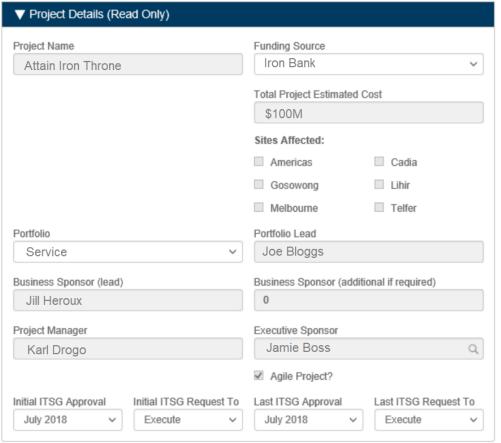
- ☑ Web form for project status updates
- ☑ Dashboard to track overall project health
- Changes and projects linked on Change Schedule
- ☐ Access knowledge about an application, server, or service via Watson
- Changes and projects on a single Gantt chart
- Project financial data integrated with SAP

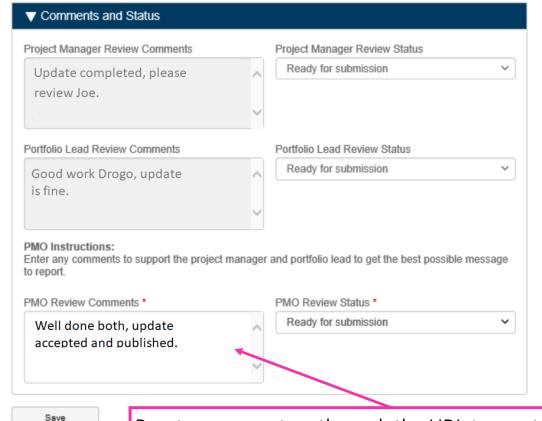


PROJECT HEALTH REPORT - All Funded

Digital and Mobility Portfolio

Project Name	Current Project Phase	Business Sponsor	Project Manager	ITSG Forecast Closure Date	Benefits On Track	Overall status	bsues	Risks	Schedule	Budget	Comments
Attain Iron Throne	Planning & Execution (Agile only)	Jill Heroux	Karl Drogo	30-Jun-19	Y	Green	Green	Green	Green	Green	Proceeding as planned.







Passing parameters through the URL is great to pre-fill fields. We gave each form multiple views based on who is filling out the form, e.g. PM, vs PMO.

Show and Tell #3 Surprise

"Contract creation in a workflow and upload to external website" - using powershell and restful api

- XXX
- XXX
 - ууу
- XXX
 - yyy



Show and Tell #4 Contract Automation

"Contract creation in a workflow and upload to external website" - using powershell and restful api

- Big request screen with 50+ fields
- Auto create contract entity with same fields
 - External command using powershell and API
- Fetch contract in specific XML format
 - External command using powershell, API and SQL view (in SP)

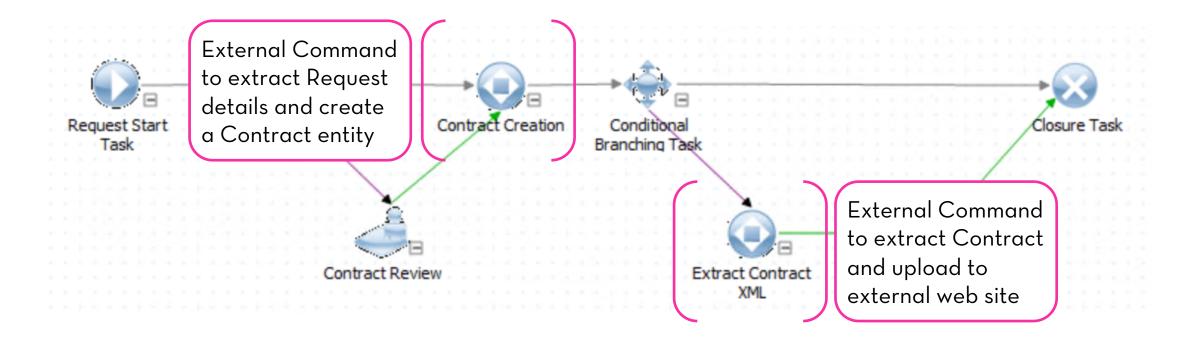


The Data (there is a lot of it)

▼ CONTRACT DETAILS	▼ SUCCESSFUL CONTRACTOR DETAILS	▼ OTHER DETAILS	▼ INDUSTRIAL RELATIONS DETAILS	▼ AWARD NOTICE DISCLOSURE FORM FOR CLASS 2 & 3	
Description	✓ Entity not listed	Related RFT Number	Sub-Contractors Names	Contact the Private Projects Branch of NSW Treasury on (02) 9228 4422 for advice on appropriate disclosure details.	
Creation of a contract and upload to GIPA website if applicable	▼ NEW ENTITY DETAILS Entity Name * Trading Name	Private Sector Entities	Û	Particulars of future transfers of assets to the State, at zero or nominal cost to the State, including the date of their transfer	
Select the appropriate class of contract from the dropdown list. Class 1 Contracts Contracts that are valued as \$15,000 and over. Class 2 Contracts Contracts that are valued as \$15,000 and over and less than \$5 million which also: - result from direct negotiation where there has not been a tender process, or - the value that the subject of a tender process and where the final contract terms and conditions are substantially negotiated with the successful tenderer (this includes alliance type contracts), or - involve expensions or maintenance obligations for \$10\$ years to larger; or - involve a transfer of land or other asset to a party in exchange for the transfer of land or another asset to an agency. Class 3 Contracts Class 2 contracts that are valued at \$5 million or more. Placedosure Class * Agency / Division * Contract Id * Title *	Indigenous Owned Business* ACN Exemps* ABIN Exemps* Address Line 1 *	Cereset Value (ne CST) Cereset Value Type Refer to http://www.austill.edu.au/au/legu/mau/consel_ent_gea/2009366/cSt here for reference to the GPA Act. Operational or Maintenance Services * Gene. That by versuelle rentier with or restriction on who could solarin a tender response. White Sages, Cull a large number of respondents and to identify the best service providers in a well-augustion market.	Work Location Was Location V Agency Contact *	Particulars of future transfers of assets to the contractor including the date of their transfer The results of any cost-benefit analysis of the Contract conducted by the agency	
Description*	Town* State * Post Code * Country Telephone	Noor-Tender: If this option is selected, then it is not mandatory to enter the evaluation oftens Viriations Descriptions *	Agency Contact Flore * Agency Contact Plore *	The components and quantum of the public-sector comparator, if used	
End Date * End Date * End Date * End Date * If M yyyy Display Unit Date * Has used NSW Whole of Government contract / prequalification scheme *	▼ ADDITIONAL INFORMATION FOR CLASS 3 Website (URL which contains a direct first to the complete contract documentation in POF formac)	Renegotated Description*	Criteria Weight (%) Total should be 100 criteria 1 weight 1: criteria 2 weight 2	If relevant, a summary of information used in the contractor's full base case financial model	
a M yyyy Extension Options * Trim File Number *	Information Withholds* Has the contract or any provisions within it bean withhold from this disclosure under the exemptions provisions of the CIPA Act Section 32? Reasons for Withholding	Coul Liability Act Die the commarchers growindow whole exclude or modify application of Part 4 Proportionate liability of the Coul Liability Act 2002 This relates to Board Direction FBD 2017-03 Coul Liability Act 2002 - proportionate liability. Why Coil Liability Act	criteria 3 weight 3 criteria 4 weight 4	If relevant, particulars of how risk is to be apportioned between the parties, quantified in net present-value terms and specifying the major assumptions	
DFSI Category* UNSPSC Category Q Other Information	Withheld Information to be published Date to be published Date to be published	Pgg/flock Closer * Select that if your agreen years to girn't to the other agencies that the contact has been formed contact that have for the contact that have formed con	criteria 5 weight 5	Particulars as to any significant guarantees or undertakings between the parties, including any guarantees or undertakings with respect to loan agreements entered into or proposed to be entered into	
_	Ceneral Description of Withheld Information (serials of the types of provisions that have not been provided)			Particulars of any other key elements of the contract	



The Workflow





The Script

Create Contract

Contract Upload

```
# login to api
# login to api
                                                                    $token = api-login;
$token = api-login;
                                                                    $file = Contract-Output-Xml($contractNo);
  return Invoke-RestMethod -Uri $app/alemba.api/api/v1/$entity/$ref -Headers @{authorization = $auth;} -Method Get
                                                                               "Attached xml file ($aRef) to contract $contractNo";
# Create contract
if ($request.Ext_NewEntity){
    $1id = Location-Create($request);
                                                                    # Upload xml
                                                                    contract-Upload($file);
    $oid = Org-Create($request);
                                                                    Write-Host "Uploaded xml file for contract $contractNo";
$cid = Contract-Create($request);
                                                                    write-output "Attachement = $aRef; file path = $file";
api-logout;
                                                                    api-logout;
exit $cid;
                                                                    exit $cid;
```





The XML

```
<?xml version="1.0" encoding="iso-8859-1"?>
<! DOCTYPE contractUpload PUBLIC "-//CONFETI//DTD Contracts for eTendering Import
<contractUpload payloadID="brd cid" timestamp="2018-09-02T16:18:29">
        <agency>Better Regulation Division</agency>
    </header>
    <contracts>
        <contract type="?tbd" piggyback="N">
            <agencyId>?tbd</agencyId>
            <referenceNo>2186</referenceNo>
            <detail>
                <id>brd cid</id>
                <title>brd title</title>
                <categoryCode>50362520</categoryCode>
                <goodsServicesProvided>brd title/goodsServicesProvided>
                <effectiveDate>2018-09-01</effectiveDate>
                <endDate>2019-09-01</endDate>
                <displayUntilDate>2020-09-01</displayUntilDate>
                <contractValue type="??" currency="AUD">123456</contractValue>
            </detail>
            <contractor>
                <acn exemptionType="NE">brd acn</acn>
                <abn exemptionType="NE">brd abn</abn>
                <isAtsiOwnedBusiness>Y</isAtsiOwnedBusiness>
                <businessName>brd entity</businessName>
                <tradingName>brd trading</tradingName>
                <addressLine1>brd al1</addressLine1>
                <addressLine2>brd al2</addressLine2>
                <city>brd town</city>
                <postcode>brd pc</postcode>
                <state>NT</state>
                <country>brd country</country>
            </contractor>
            <otherDetails>
                cprivateSectorEntities>brd pse</privateSectorEntities>
                <maintenanceProvisions>brd oms</maintenanceProvisions>
                <tenderMethod>LM</tenderMethod>
                cprovisionVariation>brd vd/provisionVariation>
                provisionRenegotiation>brd rd/provisionRenegotiation>
                <excludedReason type="Yes">brd cla</excludedReason>
                <disclosureClass value="3" />
                <rftReference>brd rft</rftReference>
                <sonReference>?tbd</sonReference>
                <otherInformation>brd some other info</otherInformation>
```



- History vFire supported on multiple databases. Needed text search functionality that was database neutral
- "Home-baked" version uses our own index table (IN_IS_WORDS)
- Over time IN_IS_WORDS has grown on many customer systems (>200GB for this single table for one US customer!)



- Makes database operations slower (delete, archive, etc.)
- Makes moving database harder (e.g. providing a copy to Alemba support)
- Although storage space is cheap, it is not free
- Questions over performance of Matching Panel in very large sites
- Overall not the ownership experience we want for our customers



- Innovation Lab looking at the built-in SQL Server capability
- Allows IN_IS_WORDS (and all related tables) to be dropped
- Allows Indexing Service to be stopped

• **Early indication** is that performance is at least as good as the home-baked version



- In the prototype some sacrifice of features:
 - Indexing and searching contents of attachments has been removed
 - Directory and Website Knowledge types have been removed
 - Knowledge Feedback and Ratings have been removed
 - Text searching logic has been removed (but this is probably a blessing!)



Text Search Live Demo



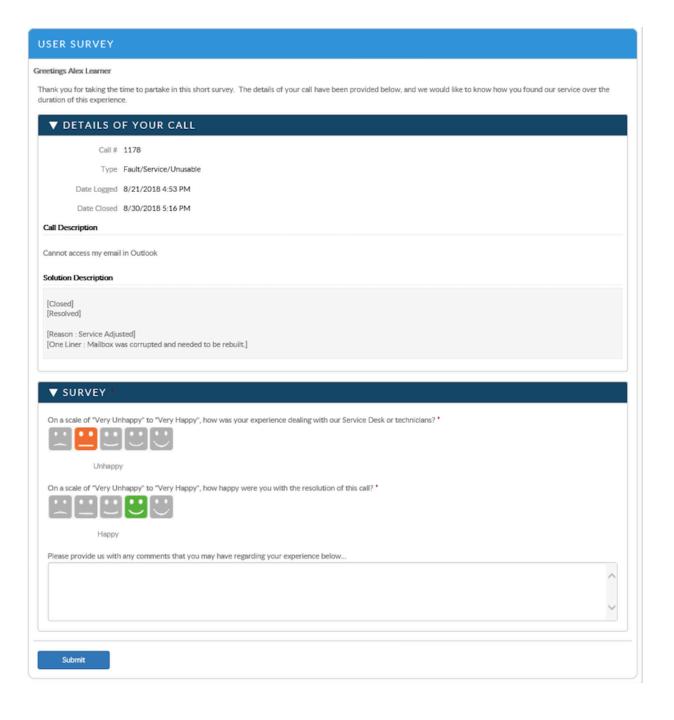
Show and Tell #6 Simple Customer Survey

- We are oversurveyed
- Keeping Surveys Simple maximise response
- Have a service trigger for poor customer experiences



Simple Survey

- 2 questions, 2 clicks and submit
- Comments if you want to provide feedback
- Could just be one row of smiley faces





Supporting Report

- Report for Average Score for Feedback on Requests and Calls
- Details provided around Happy and UnHappy Customers.

Alemba vFire Demo



User Survey Statistics - Survey Responses

Description:
This report provides statistics of user surveys that have been sent, including details on those surveys received with negative results.
Selection Criteria:

SURVEY SYST	EM.	SURVEY TYPE #	SENT # NOT SENT	ADDRESS # Re	sponses Avg Score
User Survey -	Calls	Call	9 0		8 2.89
Call Details	for "Unhappy	y" & "Very Unhappy" resu	lts.		
Call No	Customer	Туре	Date Closed	Date of Response	Score
1031	Alex Learner	Unspecified	01/12/2017 12:07 PM	04/12/2017 11:08 PM	2 Unhappy
			Survey Comments:	test details	
1021	Alex Learner	Unspecified	04/12/2017 11:21 PM	12/04/2018 10:30 AM	2 Unhappy
			Survey Comments:	Could have been more p	polite on the phone
1023	Alex Learner	Unspecified	04/12/2017 11:24 PM	04/12/2017 11:27 PM	1 Very Unhappy
			Survey Comments:		
SURVEY SYST	EM	SURVEY TYPE #	SENT # NOT SENT	# NO EMAIL ADDRESS # Re	sponses Avg Score
User Survey -	Requests	Request	1 0	0	1 1.00
Request De	tails for "Unl	nappy" & "Very Unhappy"	results.		
Request No	Customer	Туре	Date Closed	Date of Response	Score
548	Alex Learner	Procurement/Hardware/	27/09/2017 9:09 PM	12/04/2018 10:29 AM	1 Very Unhappy

<-- End of Report -->

DCC User Survey Statistics - Survey Responses Generated Date: 12, April, 2018 Kelly, Simon Page 1 of 1

Show and Tell #7 AWS and Azure Adaptors

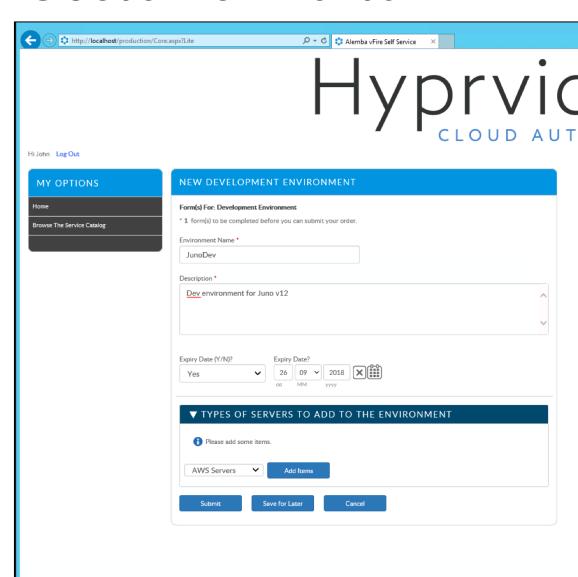
- Integration to Azure and AWS Public Cloud, Azure and VMware Private Cloud for Unified Cloud Visibility in your CMDB
- Cloud Self-service for Business Teams and End Users Control Shadow IT
- Full lifecycle governance and automation
- RESTful API for command line access (Dev Ops)



Our solution:

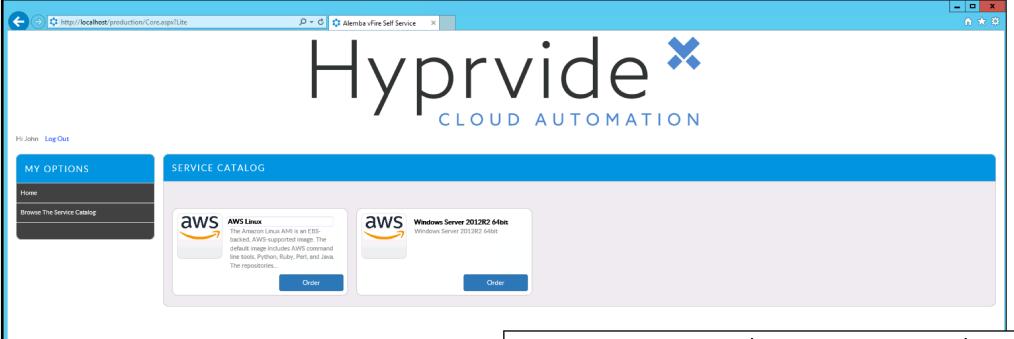
- An off the shelf AWS connector.
- It connects to and unifies your global AWS deployments
- It manages the entire lifecycle via vFire's four key functional pillars:
 - Customer Portal
 - Federated CMDB
 - Workflow
 - All three of which are reliant upon the integration layer into which the AWS connector plugs.
- Governance, risk and compliance are now implicitly and explicitly managed for the entire lifecycle.
- The information and systems within AWS are now natively part of, and available to, all your other ITSM/business processes.





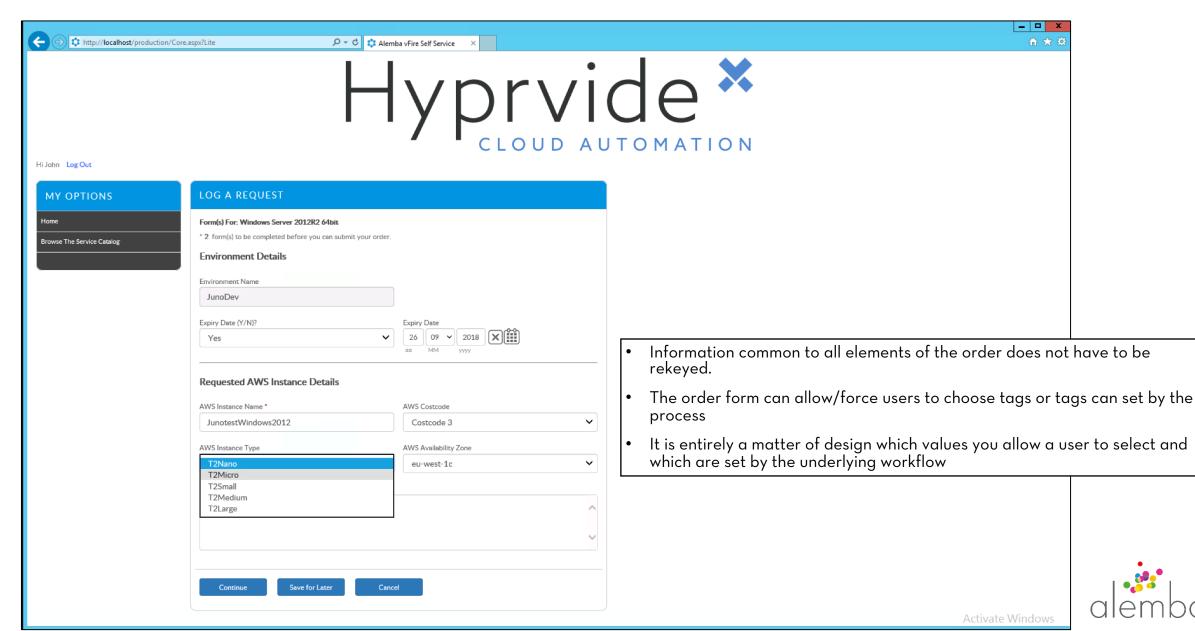
- When anyone in the business needs something they go to the portal
- These pages can be seamlessly embedded into any existing intra/extranet system
- You control what they can order and what information they MUST provide



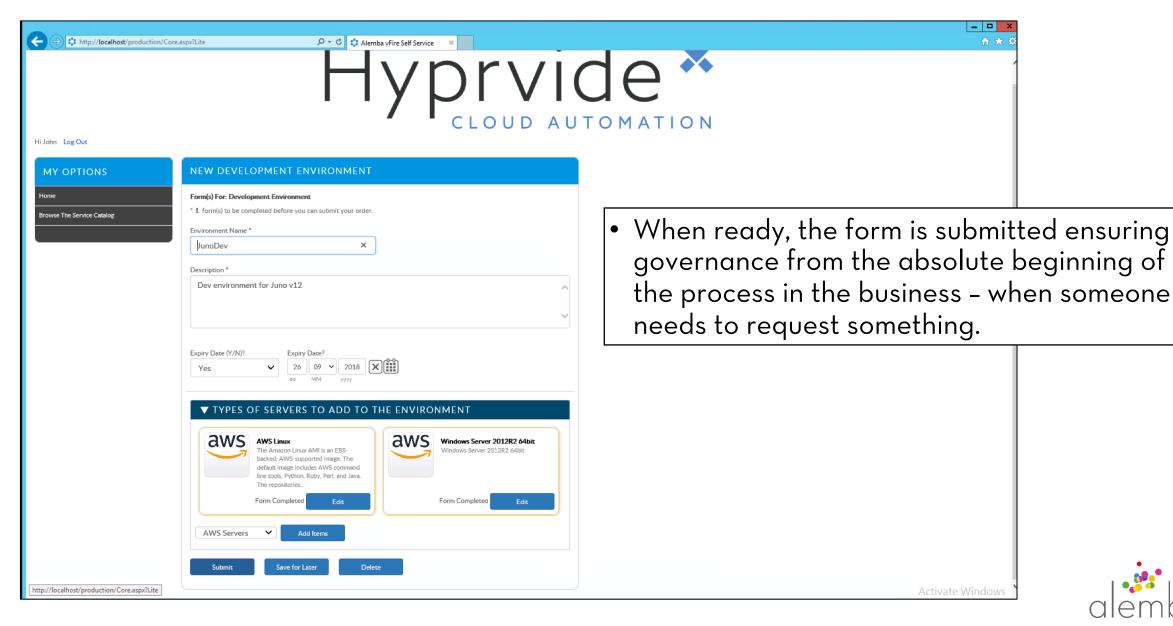


- Customer can order AWS images that you have chosen to make available to them
- Multiple instances can be ordered within one order

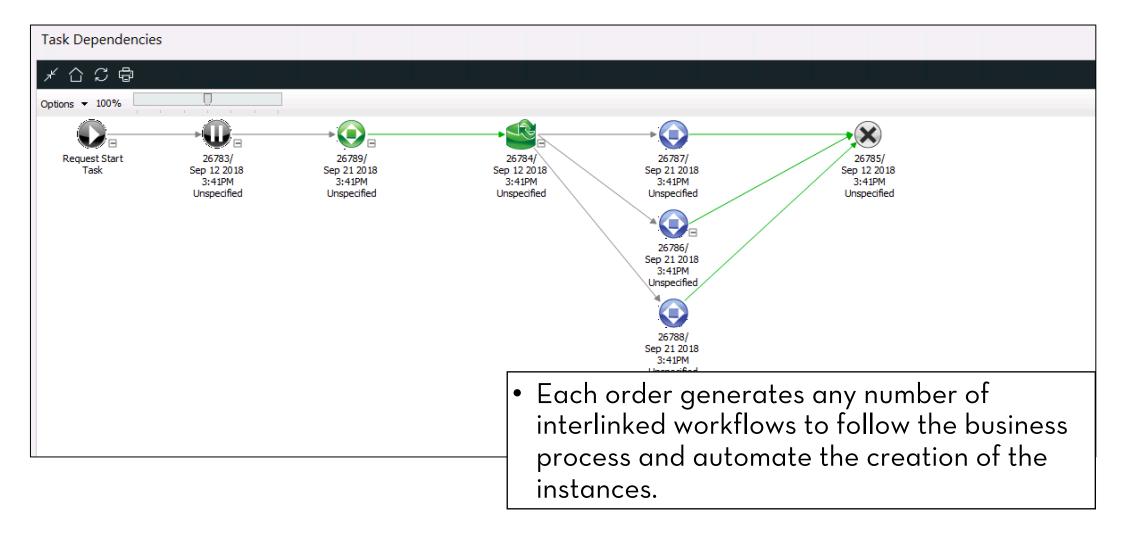




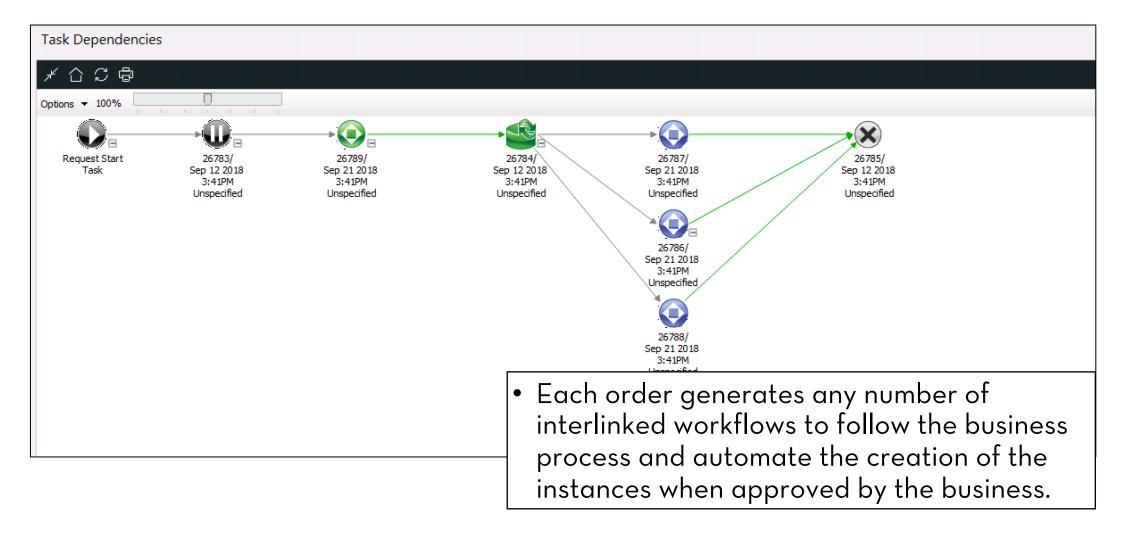










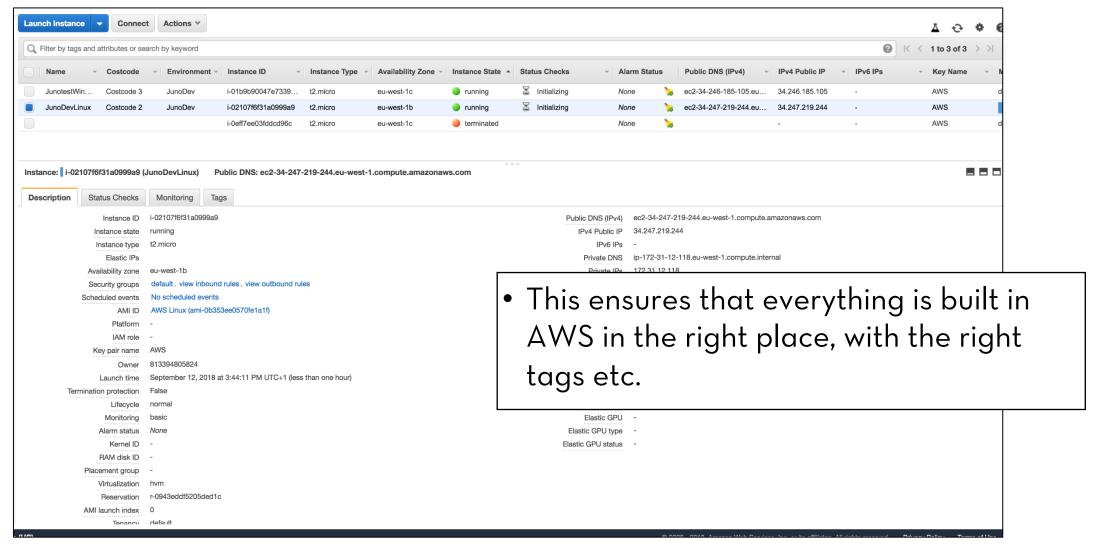






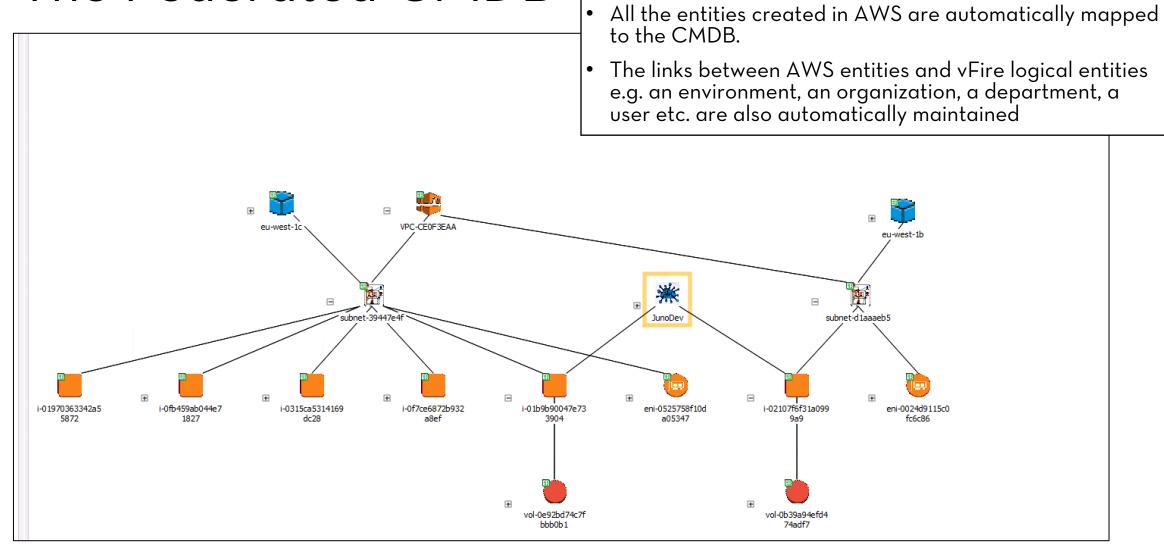
 There is a huge amount of AWS functions that can be managed from the workflows including the management of storage, networking and databases.





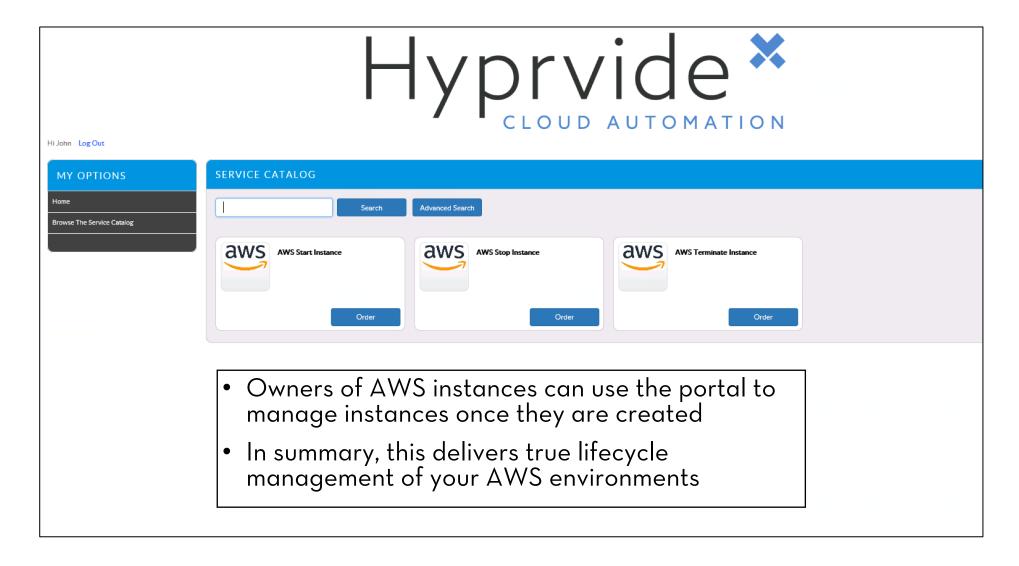


The Federated CMDB





The Customer Portal





Service Automation Supporting DevOps Initiatives and Agile IT

David McKinney (Lida Solutions)



Who Am I?

David McKinney

- Senior Consultant at Lida Solutions
- 26 years in the industry with a background in Software Development, Application Architecture & IT Project Mgmt
- 12 years experience with vFire, ITSM & ITIL



Who are Lida Solutions?

- IT Service Management Consultancy based in Sydney & Canberra but with clients throughout Australia & NZ
- Alemba Partner
- Customers in all levels of government plus the Finance, Energy, Manufacturing and Retail sectors
- Services include:
 - ITIL process design, review and implementation
 - vFire design and build, including customization
 - Remote vFire support and administration
- Experts in vFire integration and orchestration



Where are we going today?

- Barriers to (small 'a') agility
- Lida's approach to automation
- Case study: virtual machine creation
- Case study: employee onboarding



Agile and DevOps

Agile: "an iterative development methodology that values human communication and feedback, adapting to changes, and producing working results."

DevOps: "the practice of operations and development engineers participating together in the entire service lifecycle, from design through the development process to production support."



5 Barriers to Agility

- A failure to gauge the evolving marketplace and recognize risk or opportunity, leading to strategic errors
- 2. Resistance to change among the workforce
- 3. Outdated communication and productivity technology
- 4. Silos across the business that hinder collaboration
- 5. Inefficient business processes



How can we break down these barriers?



How can we break down these barriers?

Service Automation!

It won't solve all these problems, but it's a great start.



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The benefits of automation

- Well-defined, repeatable processes
- Faster delivery
- Higher quality delivery
- At lower ongoing cost
- Frees up skilled resources for value-add activities



Lida's approach to automation - vRO

- vRealize Orchestrator (vRO) called from within vFire workflows
- vRO is free as part of vCenter
- Enables you to run pre-canned or custom workflows against your existing applications and infrastructure
- Provides plug-ins for over 100 applications and technologies



Lida's approach to automation - vRO

Plug-ins include:

- Active Directory
- PowerShell
- HTTP-REST & SOAP
- SQL
- vCenter
- AWS, Azure, Google Cloud



Case Study 1: Virtual Machine Creation

The Problem:

- Major government department acting as infrastructure service provider to their agencies
- Take-up of service by agencies very slow as creation of virtual infrastructure constrained by technical complexity and resource limitations
- Situation only expected to get worse over time as volumes increased



Case Study 1: Virtual Machine Creation

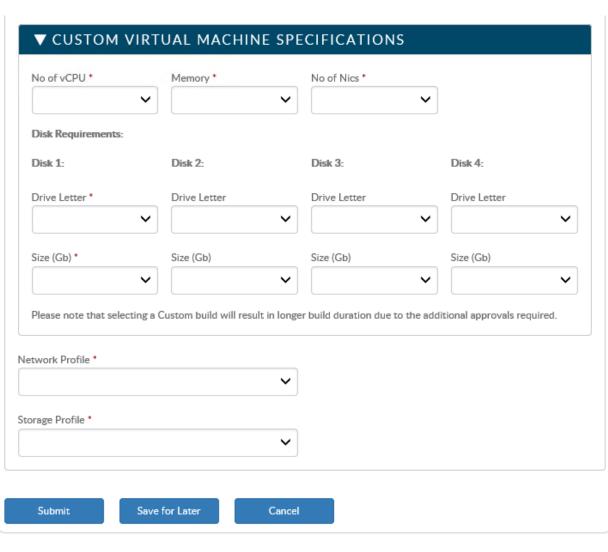
The Solution:

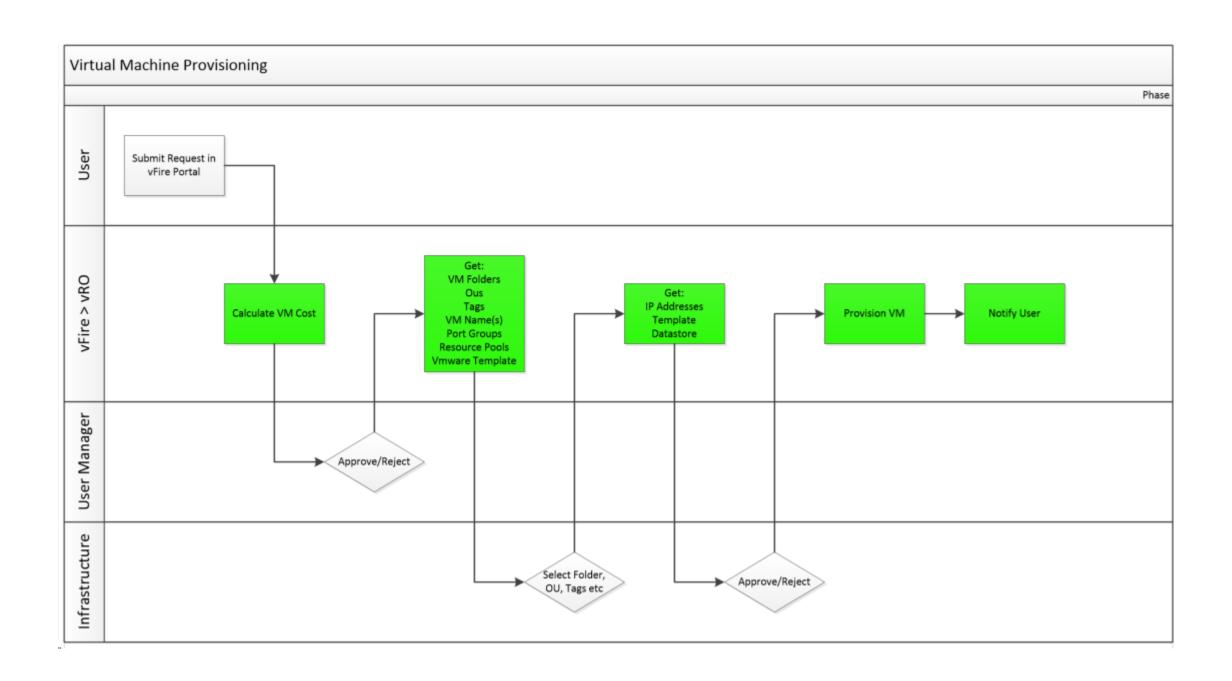
- 'Request a VM' form added to the vFire Self-Service Portal
- On submission, a vFire workflow makes several calls to vRO to perform essential functions and then create the VM
- Two short manual validation steps required, reducing effort from days to a few minutes
- VM can be created in less than 30 mins



REQUEST A VIRTUAL MACHINE Form(s) For: Request a Virtual Machine * 1 form(s) to be completed before you can submit your order. **▼** CUSTOMER DETAILS * Customer * Business Group * Project or Business Code * ▼ REQUESTED VIRTUAL MACHINE DETAILS * Purpose & Description of Virtual Machine * Environment * Application * Role * Q Operating System * Server Profile * Custom

>





Case Study 1: Virtual Machine Creation

Next Steps:

- Use vRO to pull the created VMs into vFire as Config Items
- Allow users to restart their VMs and take/restore snapshots directly from the vFire Portal
- Allow users to change their VM resources (CPU, RAM, HDD) directly from the vFire Portal



The Problem:

- Large organisation onboarding about 40 employees per week
- No defined process meant hiring managers had to fill in multiple forms across multiple business areas (IT, HR, Facilities etc)
- No central view of process so new staff often started without hardware and system / building access and were unable to do anything for days



The Solution:

- 'Onboarding' form added to the vFire Self-Service Portal
- Process initiated by HR from SAP and emails link to prepopulated vFire form to hiring manager
- Manager submits form and all activities required for new starter are kicked off immediately and can be viewed from within a single request in the vFire portal



The Solution:

- Business areas engaged include
 - IT (desktop/laptop, mobile phone, tablet, software, phones, system accesses, printer setup)
 - HR (payroll, learning portal)
 - Facilities (building access)
 - Finance (credit cards)
- vRO used to automate:
 - Account creation (Active Directory, Office 365, home drive, Lync/VoIP, SAP, vFire)
 - Access to file shares, shared mailboxes & email distribution lists
 - Software installation



ONBOARDING REQUEST

Onboarding - Network Shared Drives

Onboarding - Purchase or Requisition

Onboarding - Content Manager 9 (CM9)

Onboarding - Application Access

Onboarding

We've pre-filled some of your new starter's details. Please confirm these are correct and complete the required information.

▼ NEW STARTER DETAILS	
My new starter: *	
Does not have a DPE network login	
What's your new starter's first name? *	What's your new starter's surname? *
Tester	McTesterson
Which office will your new starter work from? *	
Q	
If your new starter is no longer joining the organisation, tick 'Canc Cancellation button to cancel any email reminders you are receivi	_
☐ Cancel Onboarding Process	

▼ ROLE DETAILS		
What is the title of the Position? *	Which employment status applies for this role? *	
Testing	Ongoing (eg Permanent)	
Who will be the new starter's line manager? * *		
Michael Fusco x Q		
Which part of the organisation is your new starter commencia	ng in? * *	
DPE - Arts Screen Culture - Create - Strategic Policy Resear Proj - Strategic Policy		
What date can we expect our new colleague? * 31 08	What is an email suffix? The email suffix is the domain which makes up the second half of an email address. For example: firstname.surname@domain.nsw.gov.au 'domain.nsw.gov.au' is the agency you're working in.	
▼ ADDITIONAL REQUIREMENTS We're almost there!		
	r new starter may require. Please note some requests may require boxes, click Next Page to continue the request.	
✓ Business Applications	✓ Computers, Mobiles and Software	
✓ Content Manager 9	Printers	
SAP Client Access (excludes ESS and MSS)	☐ Mailboxes & Distribution Lists	
SAF Client Access (excludes 255 and 1455)	Maliboxes & Distribution Lists	

Next Page

APPLICATION ACCESS Onboarding - Network Shared Drives Onboarding - Purchase or Requisition Onboarding - Content Manager 9 (CM9) Onboarding - Application Access Onboarding (Completed) Use this form to request access to new applications, or to modify access to your existing applications. Please select one or more systems. Archer HHIMS Accelo □ AHIMS Nearmap **✓** PowerBI - Planning Services Reports IAR Other ▼ POWERBI - PLANNING SERVICES REPORTS If you are ONLY looking to install PowerBI Desktop, this can be done from the Software Centre on your Computer. To install PowerBI Desktop, click on your Start Menu, type Software Centre and click on the application when it comes up. Find PowerBI Desktop in the list of available software, click on it then click Install. What do you need to do? * Staff member in Business Unit with similar access: Q New Access Please describe your access requirements * Please attach any relevant documentation Browse... Previous Page Next Page

CONTENT MANAGER 9 (CM9) Onboarding - Network Shared Drives Onboarding - Purchase or Requisition Onboarding - Content Manager 9 (CM9) Onboarding - Application Access (Completed) Onboarding (Completed) Please refer to the CM9 FAQs, which can be found here. What would you like to do? * Request or Modify CM9 Access Employment Status * Ongoing (eg Permanent) \checkmark What are you requesting? * Requested Access Level * A new CM9 account Action Officer Previous Page Next Page

PURCHASING & REQUISITION Onboarding - Network Shared Drives Onboarding - Purchase or Requisition Onboarding - Content Manager 9 (CM9) (Completed) Onboarding - Application Access (Completed) Onboarding (Completed) Please select the categories of items you would like to view Accessories Printers Software ✓ Computers * Phones ☐ Tablets & Data Devices **▼** COMPUTERS The organisation is moving to increase its mobile computing fleet by issuing laptops to reflect changing use patterns. The desktop computer previously ordered here has been removed to reflect this change and avoid confusion. If you require a standard computer, please select the laptop from the below choices. There are still valid business scenarios for a standard desktop computer, however we do ask that you contact BIS Tech Refresh to discuss prior to submitting this form. The high performance desktop offered here is only ordered for those staff with specialist requirements. If you need to order a computer that is not listed below, please raise a ticket here. ☐ View full specifications for all models Lenovo "P720" High Performance Desktop PC -Lenovo ThinkPad "T480S" Laptop - 310877 310020 (\$3633.50) * (\$1618.00)

Lenovo ThinkPad T480S - Starter Bundle - 310878 (\$2129.08)
Quantity * 1
☐ This order is to replace existing computers
▼ CONTACT & DELIVERY DETAILS
Please enter the delivery location for the requested items * Street Address
☐ I can't find my location or the street address is incorrect
Please provide specific delivery instructions ONLY (no additional items to be purchased should be listed here)
^
<u> </u>
▼ PAYMENT DETAILS
The cost of your order is:
\$2129.08
☐ I acknowledge that freight charges may also apply *
Cost Centre * Allocation % * Organisation * 100

ONBOARDING REQUEST

Search

Add Note

Add Attachment

▼ TICKET NO 198265 ONBOARDING

We value your feedback. Please rate our performance using one of the buttons below.



User David McKinney

New Starter Type Does not have a DPE network login

First Name TestName

Surname TestSurname

New Starter's Name

Line Manager Alexandre Petrov

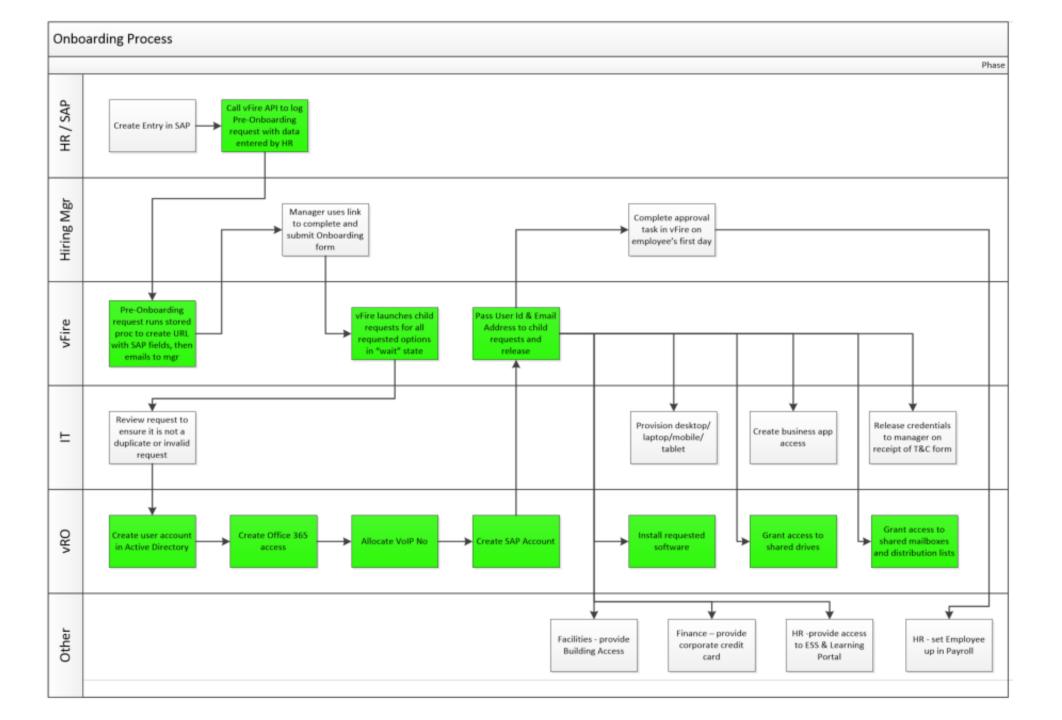
Status Partially actioned

State Open

Logged Date 25/07/2018 11:10 PM

▼ ADDITIONAL REQUIREMENTS

Ticket No	Description	Status
198257	Purchase Cards	New Ticket Logged
198261	Building Management	New Ticket Logged
198266	Account Management	Pending Approval



Next Steps:

- Initiate the process directly from the recruitment agency via Taleo (rather than having HR re-key data)
- Automatically create Payroll profiles (replacing 20 SAP screens)
- Use vRO to automatically create access for a wider range of business apps
- Create network shares and distribution lists as Config Items to allow full end-to-end automation



Agile IT/DevOps Simulation

James Gander, IT Consultant

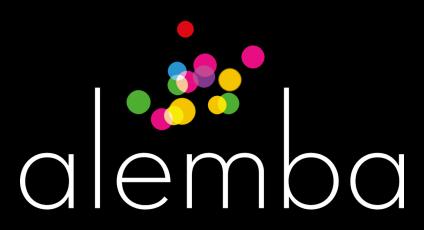


Agile IT/DevOps Simulation

James Gander, IT Consultant







Australia and New Zealand User Conference

12 - 14th September 2018

The Distinction, Christchurch, NZ



Agenda: Day 2 - Friday, 14 September

8:25 Introduction

8:30 Making your portal a success

10:00 Morning break

10:15 Dashboards & Syncfusion

12:15 Lunch

13:15 Dashboards & Syncfusion

14:45 Closing remarks/QA panel

15:00 Conference closes



Introduction

Kenny Little, Regional Director, Asia Pacific





Making your Portal a Success

Chris Jones



Agenda

- Plan for Success
- User Experience
- Driving Adoption



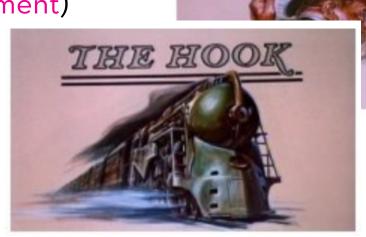




Agenda

- Plan for Success (Preparation)
- User Experience (Execution / Build)
- Driving Adoption (Continuous Improvement)







Plan for Success

(great portals are not born great)



Plan for Success - Concepts

- Who / What / Why
 - Focus groups, expectations, etc.
- Fit for purpose
 - Goals / measures of success
- Communication
 - What's happening, when and what to expect





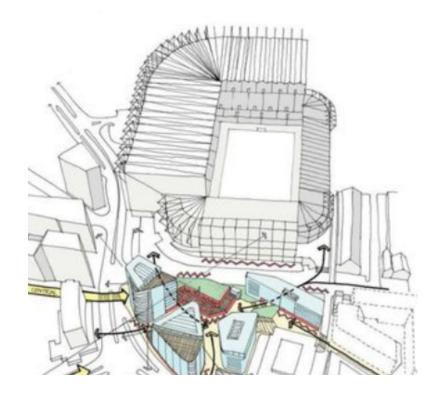




Plan for Success - Practical Ideas

- Make it Yours
 - Naming / Branding
 - Welcome message
- Make it Easy
 - ✓ "Snappy Portal Name"
 - ➤ http://long.url.that.no.one .will.remember
- Make it Fun / Compelling
 - Minimum viable content
 - Regular updates

(Prepare)





Demo



User Experience

(if you build it they will come)



User Experience - Concepts

- Branding (again!)
- Navigation
- Intuitive / Easy to Use
- Everything you need to know, when you need to know it

(especially for those things that are not quite intuitive)

Customisations





User Experience - Concepts

Remember

- *Not just a GUI
- *User's Frame of Mind
- *Time / need of interaction

Wherever we want to go, we go. That's what a ship is, you know. It's not just a keel and a hull and sails; that's what a ship needs. Not what a ship is. What the ship really is, is freedom.



User Experience - Practical Ideas

- Interactive
 - Feedback form / Suggestion box
 - Distributed CMDB maintenance (User updates)
 - Point of use instructions
 - Dynamic forms for review not just submission
- Discoverable
 - Bulletins
 - Catalogue aliases
 - Help! for help
- Data driven requests
 - Easily add new content

(Implement / Build)





Demo



User Experience - Practical Ideas

If implemented, these must make sense and be correct

- Setting Expectations
- Statuses
- Updates

otherwise

- you lose credibility, and
- the user loses interest



Driving Adoption

(the beginning of a beautiful friendship)

Driving Adoption - Concepts

- Easily Accessible (again!)
- Don't fight the user
- Floor walkers
- Genius bar
- Feedback / suggestion box

(again! but this time with a little dedication)





Driving Adoption - Practical Ideas

- Regular updates
- Magic forms
- Status updates
- Out of office / Email Signature
- User ownership

(Continuous Improvement)





Demo



To find something, anything, a great truth or a lost pair of glasses, you must first believe there will be some advantage in finding it.

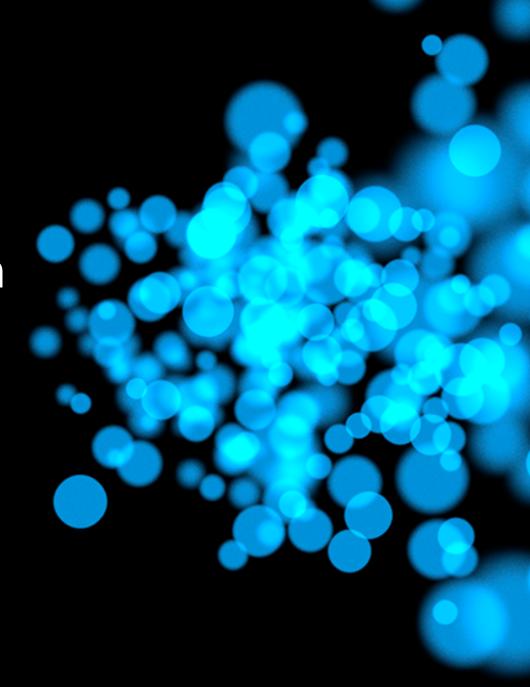
<u>Demo</u>

You're gonna need a bigger boat.



Dashboards & Syncfusion

Simon Hunter-Ward & Vaemoa Sasagi





Dashboards & Syncfusion

Simon Hunter-Ward & Vaemoa Sasagi





Closing Remarks/Q&A



